

# Request for Proposal Letter

## Consulting Services

**Name of Assignment:** Selection of Consultants for **Konkan Division** for Setting Up District Strategic Units (DSUs) for World Bank funded 'Maharashtra Strengthening Institutional Capabilities in Districts for Enabling Growth Program - MahaSTRIDE'

**RFP Reference No.:** *IN-MITRA-444151-CS-QCBS* \_\_\_\_\_

**Loan No./Credit No./ Grant No.:** 9737-IN

**Country:** India

**Date:** 27.04.2026 \_\_\_\_\_

Dear Mr. /Ms.:

Sr. No.	Name of Consultant/Firm	Address consultant/ Lead JV
1	ERNST AND YOUNG LIMITED	Ground Floor, Plot No,67, Institutional Area, Sector-44, Gurugram-122003
2	PRIMUS PARTNERS PRIVATE LIMITED	156/157, 15 <sup>th</sup> Floor, Nariman Bhavan, NCPA Road, Nariman Point, Mumbai – 400021 Maharashtra
3	PWC, INDIA	252, Veer Savarkar Marg, Shivaji Park, Dadar, Mumbai - 400028
4	DELOITTE TOUCHE TOHMATSU INDIA LLP	Bengal Intelligent Park, 13th-14th Floor, Building Omega, Block - EP & GP, Sector - V, Salt Lake, Electronics Complex, Kolkata - 700 091
5	GRANT THORNTON INDIA LLP	3rd floor, Unit No. 310 to 312, West Wing, Nyati Unitree Nagar Road, Yerwada, Pune - 411 006 Maharashtra, India
6	PALLADIUM INTERNATIONAL LTD. (JV)	PALLADIUM INTERNATIONAL LTD. PALLADIUM CONSULTING INDIA PVT 16th Floor, Hylo, 105 BunHill Row, London, EC1Y8LZ, United Kingdom
7		IPE GLOBAL LIMITED

	IPE GLOBAL LIMITED (Consortium)	M/S EKANSH CONCEPTS LIMITED	B-84, Defence Colony, New Delhi – 110024
8	MARS PLANNING AND ENGINEERING SERVICES PRIVATE LIMITED (JV)	MARS PLANNING AND ENGINEERING SERVICES PRIVATE LIMITED	MaRS House, Nr. Serene Elegancy, B/h. Rajthal Restaurant, S.P. Ring Road, Bopal-Ambli, Ahmedabad- 380058
		CLA INDUS VALUE CONSULTING PVT. LTD.	
		ANURADHA MULTI TRADE PVT. LTD	

1. The Maharashtra Institution for Transformation (MITRA), Planning Department, Government of Maharashtra) (hereinafter called “Borrower”) has applied for financing from the International Bank for Reconstruction and Development (IBRD) (the “Bank”) in the form of a loan (hereinafter called [“loan”] toward the cost of MahaSTRIDE Program. Maharashtra Institution for Transformation (MITRA), Planning Department, Government of Maharashtra, an implementing agency of the Client, intends to apply a portion of the proceeds of this loan to eligible payments under the contract for which this Request for Proposals is issued. Payments by the Bank will be made only at the request of Borrower and upon approval by the Bank, and will be subject, in all respects, to the terms and conditions of the loan agreement. The loan agreement prohibits a withdrawal from the loan account for the purpose of any payment to persons or entities, or for any import of goods, if such payment or import, to the knowledge of the Bank, is prohibited by a decision of the United Nations Security council taken under Chapter VII of the Charter of the United Nations. No party other than the Borrower shall derive any rights from the loan agreement or have any claims to the proceeds of the loan.
2. The MITRA now invites sealed proposals to provide the following consulting services (hereinafter called “Services”): Selection of Consultants for **Konkan Division** for Setting Up District Strategic Units (DSUs) for World Bank funded ‘Maharashtra Strengthening Institutional Capabilities in Districts for Enabling Growth Program - MahaSTRIDE’. More details on the Services are provided in the Terms of Reference (Section 7).
3. This Request for Proposals (RFP) has been addressed to the following shortlisted Consultants:

Sr. No.	Name of Consultant/Firm	Address consultant/ Lead JV
1	ERNST AND YOUNG LIMITED	Ground Floor, Plot No,67, Institutional Area, Sector- 44, Gurugram-122003
2	PRIMUS PARTNERS PRIVATE LIMITED	156/157, 15 <sup>th</sup> Floor, Nariman Bhavan, NCPA Road, Nariman Point, Mumbai – 400021 Maharashtra

3	PWC, INDIA		252, Veer Savarkar Marg, Shivaji Park, Dadar, Mumbai - 400028
4	DELOITTE TOUCHE TOHMATSU INDIA LLP		Bengal Intelligent Park, 13th-14th Floor, Building Omega, Block - EP & GP, Sector - V, Salt Lake, Electronics Complex, Kolkata - 700 091
5	GRANT THORNTON INDIA LLP		3rd floor, Unit No. 310 to 312, West Wing, Nyati Unitree Nagar Road, Yerwada, Pune - 411 006 Maharashtra, India
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		PALLADIUM CONSULTING INDIA PVT	
7	IPE GLOBAL LIMITED (Consortium)	IPE GLOBAL LIMITED	B-84, Defence Colony, New Delhi – 110024
		M/S EKANSH CONCEPTS LIMITED	
8	MARS PLANNING AND ENGINEERING SERVICES PRIVATE LIMITED (JV)	MARS PLANNING AND ENGINEERING SERVICES PRIVATE LIMITED	MaRS House, Nr. Serene Elegancy, B/h. Rajthal Restaurant, S.P. Ring Road, Bopal-Ambli, Ahmedabad- 380058
		CLA INDUS VALUE CONSULTING PVT. LTD.	
		ANURADHA MULTI TRADE PVT. LTD	

4. It is not permissible to transfer this RFP to any other firm.
5. A firm will be selected under Quality and Cost Based Selection (QCBS) procedures and in a Full Technical Proposal (FTP) format as described in this RFP, in accordance with the Bank's "Procurement Regulation July 2016 Revised November 2017, August 2018, November 2020 and September 2023 ("Procurement Regulations"), which can be found at the following website: [www.worldbank.org](http://www.worldbank.org)
6. The RFP includes the following documents:
  - Section 1 – Request for Proposals Letter
  - Section 2 - Instructions to Consultants and Data Sheet
  - Section 3 - Technical Proposal FTP - Standard Forms
  - Section 4 - Financial Proposal - Standard Forms
  - Section 5 – Eligible Countries
  - Section 6 – Fraud and Corruption
  - Section 7 - Terms of Reference

## Section 8 - Standard Forms of Contract Time-Based

Please inform us by *within 7 days from date of issue of RFP*, in writing at Nirmal Building, 5th floor, Nariman Point, Mumbai 400021, by E-mail [admin-mitra@mah.gov.in/joint-ceo@mahamitra.org](mailto:admin-mitra@mah.gov.in/joint-ceo@mahamitra.org)

- a. that you have received this Request for Proposals
7. Attention is drawn to the Procurement Regulations requiring the Borrower to disclose information on the successful Consultant's beneficial ownership, as part of the Contract Award Notice, using the Beneficial Ownership Disclosure Form as included in the Request for Proposals.
8. Details on the proposal's submission date, time and address are provided in ITC 17.7 and ITC 17.9.

Yours sincerely,

Aman Mittal

Joint CEO

Maharashtra Institution for Transformation, GoM,

Nirmal Building, 5th floor,

Nariman Point, Mumbai 400021

Ph.: 022 6997 9440 Email: [joint-ceo@mahamitra.org](mailto:joint-ceo@mahamitra.org)