

Revised !

Minutes of Pre-Bid meeting held on 09/02/2026					
Ref.: OMC/E-PROC/C&P/038/2025-26 dated 29.01.2026					
Sl. No.	Page No.	Clause No.	Clause Description	Clarification Sought	Response/ Proposed Changes from OMC
1	11	6.1	Scope of Services- Contract Period	Contract period needs to be ammended as 05 years considering the high cost of vehicles	Please refer revised Tender document
2	12	7.1	Technical Criteria	As per the provisions of the enclosed circular No:1(2)(1)2016-MA dated 10th March 2016 relaxation of elligibility norms including prior experience and prior turnover shall be applicable for MSME.	Please refer revised Tender document
3	12	7.2	Financial Criteria	As per the provisions of the enclosed circular No:1(2)(1)2016-MA dated 10th March 2016 relaxation of elligibility norms including prior experience and prior turnover shall be applicable for MSME.	Please refer revised Tender document
4	39	3.2	Allocation of Vehicles	For operational convenience, prompt deployment, easy maintenance and arrangement of substitute vehicles allocation of vehicles needs to be choosen by the qualified bidder	Please refer revised Tender document
5	44	4	Hiring Basis , Working Hours and Price	The vehicles deployed under "Monthly hire basis"may be utilised for outside tours also. In such cases , if night halt required Rs, 300/- (Rupees three hundred only) shall be paid additionally.	Please refer revised Tender document
6	44	4	Hiring Basis , Working Hours and Price	Price or emoluments needs to be specified for deployments beyond specified working hours	Please refer revised Tender document
7	61	Annexure-4	Format for Price Bid	Hire charges need to be specified differently for different regions as Vehicle hire charges shall vary for hilly, town and plain areas due to difference in road condition , fuel consumption , vehicle wear and and tear and maintenance requirements	Please refer revised Tender document
8	11	6.1	Scope of Services- Details of Vehicles	No mention of School Bus Min 34+1 seat	Please refer revised Tender document
9	39	3.2	Agency wise splitting of vehicles	Regionally Bid	Please refer revised Tender document
10	39	3.1.iii)	Minimum 8 Years	Tender 6 Years	Please refer revised Tender document
11	30	Clause 11 of Annexure 1	The Service Provider is not allowed to subcontract, outsource, sub-let or assign the contract andscope of services, either partly or wholly,	Can vehicles be aggregated from different vendors or all vehicles to be provided should be registered in the name of the bidder	Please refer revised Tender document
12	12	7.1 Technical criteria	Bidder should have experience of at least 03 (three) years during the last 05 (five) years in providing Heavy Commercial Vehicles (HCV) on hiring basis	Request the department to also acknowledge and consider proven experience in managing and operating large fleets of four-wheeler vehicles. Fleet operations of light motor vehicles involve the same core competencies that are critical for heavy vehicle management. Completely disregarding such experience may unintentionally exclude otherwise competent and established service providers. If the department considers it necessary, bidders possessing only four-wheeler experience may be evaluated under enhanced or additional qualification parameters. However, we request that such experience should not be treated as nil or irrelevant for the purpose of eligibility.	Please refer revised Tender document

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13	5	Data Sheet sl no 6	Exemption of Tender Fee and EMD only to Odisha Registered Entities	Micro, Small and Medium Enterprises framework is a Central legislation. Restricting such exemption exclusively to Odisha-based MSEs appears to create a geographical preference and may unintentionally disadvantage otherwise eligible and competent MSEs registered elsewhere.	Please refer revised Tender document
14	38	Clause 3 of SCC	Age of vehicle should be more than 2 years old on the date of deployment and not more than 6 years at anytime during the contract	Commercial heavy vehicles as required in the tender have usable life and are issued permits of more than 10 years by the RTO. Accordingly to ensure competitive bids and allow bidders to effectively plan the investments, humbly request to consider amending the tenures accordingly	Please refer revised Tender document
15	70	Annexure 9	SA8000	This undertaking is to be submitted after award of work by the successful bidder only?	Please refer revised Tender document
16	40	3.3.1	There must be a qualified attendant in the Bus to attend to Children.	The bidder has to provide an attendant or would it be arranged by OMC. Any other requirement of conductor / cleaner?	Please refer revised Tender document
17	49	Point B & C of 5.4	No driver shall be required or allowed to work for more than 48 hours in any week or for more than 9 hours in a day. & The period of work of any such driver shall be so arranged that along with his interval for rest, they shall not in any day spread over more than 12 hours & that he shall not work for more than 05 hours continuously before he has had an interval for rest of at least half an hour.	Request to kindly elaborate as the points seem to be contradictory	Please refer revised Tender document
18	11	6.1	Scope of Services- Contract Period	Contract period needs to be amended as 05 years considering the high cost of vehicles	Please refer revised Tender document
19	12	7.1	Technical Criteria	As per the provisions of the enclosed circular No:1(2)(1)2016-MA dated 10th March 2016 relaxation of eligibility norms including prior experience and prior turnover shall be applicable for MSME.	Please refer revised Tender document
20	12	7.2	Financial Criteria	As per the provisions of the enclosed circular No:1(2)(1)2016-MA dated 10th March 2016 relaxation of eligibility norms including prior experience and prior turnover shall be applicable for MSME.	Please refer revised Tender document
21	39	3.2	Allocation of Vehicles	For operational convenience, prompt deployment, easy maintenance and arrangement of substitute vehicles allocation of vehicles needs to be chosen by the qualified bidder	Please refer revised Tender document
22	44	4	Hiring Basis , Working Hours and Price	The vehicles deployed under "Monthly hire basis" may be utilised for outside tours also. In such cases , if night halt required Rs, 300/- (Rupees three hundred only) shall be paid additionally.	Please refer revised Tender document
23	44	4	Hiring Basis , Working Hours and Price	Price or emoluments needs to be specified for deployments beyond specified working hours	Please refer revised Tender document
24	61	Annexure-4	Format for Price Bid	Hire charges need to be specified differently for different regions as Vehicle hire charges shall vary for hilly, town and plain areas due to difference in road condition , fuel consumption , vehicle wear and and tear and maintenance requirements	Please refer revised Tender document

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25	5	Data Sheet sl no 6	EMD For Rs. 11,24,000/-	The EMD amount must be segregated regionwise. Bidders are required to submit EMD only for the regions they intend to bid for, and may avoid depositing EMD for regions they are not interested in.	Please refer revised Tender document
26	16	8.7.5	Return of EMD	The EMD shall not be returned. Instead, the amount shall be adjusted against the Performance Security.	Please refer revised Tender document
27	39	3.1.iv)	Life of the HCV	The total life of the vehicle shall be considered as 06 (Six) years against this contract. Hence, it is requested to consider the contract period for a minimum of five years.	Please refer revised Tender document
28	12	7.2 Financial Criteria	<p>1. Average annual financial turnover of the bidder for last 3 (three) financial years should be INR 5 (Five) Crore.</p> <p>2. Net worth of the Bidder during the last 3 (three) financial years should be positive as per audited balance sheet.</p> <p>3. Solvency of the Bidder should be at least INR 56 Lakh supported by Solvency certificate from the banker of at least same amount.</p> <p>Note for point no. 1 & 2: Applicable 3 (three) financial years – FY2022-23, FY2023-24 and FY2024-25</p>	<p>As per the tender document (Cl. No. 7.2), the minimum eligibility criteria specifies that the average annual turnover of the bidder for the last three (3) financial years should be ₹5.00 Crore. In this regard, we wish to inform you that our firm is an existing vendor and has been associated with this similar works. However, our average annual turnover for the last three financial years is ₹2.16 Crore, which is lower than the stipulated requirement.</p> <p>We would also like to highlight that in earlier tenders, the scope of work was floated on a region-wise basis, whereas the present tender is being floated for the overall area, resulting in an increased financial eligibility requirement. Despite this, we possess adequate technical capability, manpower, experience, and performance track record to execute the work successfully.</p> <p>Considering our past association, satisfactory performance, and the change in tender scope from region-wise to overall area, we humbly request you to kindly consider relaxation in the financial turnover criteria or allow us to participate in the bidding process.</p>	Please refer revised Tender document
29	5	Data Sheet sl no 5	Tender Paper Fee	As we are holding a valid MSME certificate, are we required to deposit the Tender Paper Fee?	Please refer revised Tender document
30	5	Data Sheet sl no 6	EMD	As we are holding a valid MSME certificate, are we exempted from submitting the Earnest Money Deposit (EMD)?	Please refer revised Tender document
31	5	Data Sheet sl no 7	Performance Security	The tender mentions Performance Security as 25%. Kindly clarify: Why is it fixed at 25%? Is the Performance Security refundable or adjustable?	Please refer revised Tender document
32		General	General	We request guidance on how to quote the bid correctly on the e-procurement portal: http://www.tendersodisha.gov.in/	Please refer revised Tender document
33		General	General	Will the vendor deploy the vehicle based on the location selected in the bid, or can the vendor choose the vehicle type?	Please refer revised Tender document
34	15	8.4	The bids are to be submitted in two covers, consisting of: (i) Techno-Commercial Bid (under Cover I) and (ii) Price Bid (under Cover II). Both the Techno-Commercial Bid and the Price Bid have to be submitted on the e-procurement portal of the Government of Odisha.	Kindly confirm whether submission of any hard copy is required. If yes, please specify the address and timeline.	Please refer revised Tender document


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35	4	Schedule for the Tender	Pre-bid Meeting	Kindly guide us on the procedure to attend the Pre-Bid Meeting (mode, date, time, and registration process, if any).	Please refer revised Tender document
36	12	7.2 Financial Criteria	Solvency of the Bidder should be at least INR 56 Lakh supported by Solvency certificate from the banker of at least same amount.	Is the Solvency Certificate mandatory for this tender? If yes, please specify the required amount and validity.	Please refer revised Tender document
37	13	7.3.1	Other Criteria	As per point no. 7.3.1 (iv), since this is a Proprietorship firm, is the GST Registration Certificate sufficient for document compliance?	Please refer revised Tender document
38	13	7.3.4	Tender Paper Fee, EMD amount and Power of Attorney	Is Power of Attorney mandatory for this bid? If yes, kindly clarify its role and the required format.	Please refer revised Tender document
39				After the bid opening, approximately how many days will it take for technical qualification and finalization?	Please refer revised Tender document
40				Is there any specific or selected vehicle manufacturer/company approved for this tender?	Please refer revised Tender document
41				Will CCTV/GPS be provided by OMC, or is it to be arranged by the Service Provider?	Please refer revised Tender document
42	42	3.5	Fuel (HSD/Diesel)	Is Fuel Cost borne by OMC?	Please refer revised Tender document
43	45	4 (b)	Mileage of Vehicles	If the mileage you have specified is reduced by 1km per ltr for all type of vehicle, it would be better for us.	Please refer revised Tender document
44				Atleast 25% of the required vehicles must be owned by the bidder/vendor.	Please refer revised Tender document
45	12	7.2	Financial Criteria	The Bidder shall have a minimim aggregate annual turnover of 15Cr	Please refer revised Tender document
46				In Which Vehicle, you required Attendance please clarify.	Please refer revised Tender document
47				Will the vendor deploy the vehicle based on the location selected, or Can we choose the vehicle type?	Please refer revised Tender document
48	12	7.2 Financial Criteria	Copies of audited financial statements (Profit & Loss Statement and Balance Sheet)	please clarify whether stamp and signature are mandatory on Audited financial statements (Balance sheet, P&L, turnover certificate) if these files digitally signed and UDIN is mentioned by the Chartered Accountant?	Please refer revised Tender document
49	50	6	Contract period	As per the tender, the contract tenure is mentioned as 4 years. Considering that the scope involves deployment of a large number of vehicles and that most bidders will be required to induct new vehicles to meet the tender requirements, a 4-year tenure is insufficient for vendors to recover EMI costs and capital investment. Further, arranging such a large fleet of second-hand vehicles within a short period of 2 years is practically difficult. Additionally, bank financing is significantly easier for new vehicles compared to refinancing of used vehicles. Hence, it is requested to consider a contract tenure of 5 years with an extension option of additional 2 years**, to ensure financial viability and sustained service quality.	Please refer revised Tender document

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50	12	7.1	Minimum Existing Fleet Requirement	The tender involves deployment of more than 140 vehicles across multiple regions. To ensure the operational capability and reliability of bidders, it is important to assess their existing fleet strength. **It is suggested that bidders should be required to have a minimum of 30 vehicles of similar categories in their existing fleet**, which will help ensure their capability to manage such a large-scale operation effectively.	Please refer revised Tender document
51	12	7.1	Sector-Specific Requirement Experience	The scope of work involves transportation of children, which is a highly sensitive and critical service. Experience in the same sector is crucial for ensuring safety, discipline, compliance, and service quality. Experience of truck or goods vehicle operators cannot be equated with experience in school bus or passenger transport services. Therefore, it is requested to specify that bidders must have prior experience in school bus or passenger transport services**, rather than general HCV or truck hiring experience.	Please refer revised Tender document
52	12	7.2	Turnover Requirement in Similar Sector	The tender requires substantial upfront investment and continuous working capital deployment. Delays in payment, if any, also need to be absorbed by the service provider without affecting operations. It is suggested that bidders should have a minimum annual turnover of INR 5 Crore specifically in a similar sector**, to ensure financial stability and uninterrupted service delivery	Please refer revised Tender document
53	12	7.1	Validity of Experience Certificates	Some bidders may have long-term vehicle rental or transport contracts that are still ongoing. It is requested to clarify that experience certificates should be considered valid even if the contract is ongoing, provided the bidder has completed a substantial period of service satisfactorily under long-term rental arrangements.	Please refer revised Tender document
54			Minimum Student Transportation Experience	To ensure adequate operational experience in managing large-scale student transportation, it is suggested that bidders should have prior experience of providing school bus services for a minimum of 500 students per day, demonstrating their capability to handle operational complexity, safety compliance, and scheduling requirements.	Please refer revised Tender document


Manager (C&P)


Sr. Manager (Production)


DGM (Prsnl.)


GM (Prsnl.)


CGM (C&P)


ED (P&A)