



INDIAN OIL CORPORATION LIMITED  
MARKETING DIVISION  
HEAD OFFICE, INDIAN OIL BHAVAN,  
G-9, ALI YAVAR JUNG MARG,  
BANDRA (EAST), MUMBAI - 400051

**NAME OF WORK:**


Design, Supply, Installation, Testing and Commissioning of PLC based Terminal Automation System comprising of Tank Truck Loading System, Tank Farm Management System, Access Control System, Fire Alarm System etc along with associated works at Bitumen Drum Filling Plant, Mathura (U.P).

**PART-A: TECHNICAL & COMMERCIAL**

**TENDER NO: MnC/ENG-3/PT-19/26-27**

**PRE-BID MEETING ON: 11.06.2026 at 1400 Hrs.**


**LAST DATE & TIME OF TENDER SUBMISSION: 29.06.2026 at 1400 Hrs**

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	Design, Supply, Installation, Testing and Commissioning of PLC based Terminal Automation System comprising of Tank Truck Loading System, Tank Farm Management System, Access Control System, Fire Alarm System etc along with associated works at Bitumen Drum Filling Plant, Mathura (U.P)	
	<b>NOTICE INVITING TENDER</b>	


### NOTICE INVITING TENDER

Indian Oil Corporation Limited invites electronic bids under two bid system from reputed, technically competent, quality conscious, experienced and financially sound parties having experience of similar works and meeting prescribed qualifying parameters along with other details as given below:


1.0	<b>TENDER NO.</b>	:	Tender No: MnC/ENG-3/PT-19/26-27 <b>E-Tender ID: 2026_MKTHO_190135</b>						
2.0	<b>NAME OF WORK</b>	:	Design, Supply, Installation, Testing and Commissioning of PLC based Terminal Automation System comprising of Tank Truck Loading System, Tank Farm Management System, Access Control System, Fire Alarm System etc along with associated works at Bitumen Drum Filling Plant, Mathura (U.P).						
3.0	<b>TENDER FEE</b>	:	Nil Bidders are required to download the tender documents free of cost from IOCL e-tender website <a href="https://iocletenders.nic.in">https://iocletenders.nic.in</a>						
4.0	<b>ESTIMATED COST</b> Inclusive of all taxes and Duties	:	Rs. 26,19,23,069.02/- (Rupees Twenty Six crore Nineteen lakhs Twenty Three Thousand and sixty nine and Two Paise only) including GST as per details mentioned below:						
	<b>Supplies</b> (Inclusive of all taxes and Duties) (In Rs)		<b>Services -</b> Installation and Commissioning (Inclusive of all taxes and Duties) (In Rs)		<b>Composite Works</b> (Inclusive of all taxes and Duties) (In Rs)		<b>Comprehensive AMC for 10 years</b> (Inclusive of all taxes and Duties) (In Rs)		<b>Total</b> (Inclusive of all taxes and Duties) (In Rs)
	17,22,97,501.76		1,75,66,802.78		14,05,354.28		7,06,53,410.20		26,19,23,069.02
5.0	<b>EARNEST MONEY DEPOSIT</b>	:	Rs. 6,55,000 /- Mode of Payment of EMD shall be as per Part-B of Tender Document. <b>EMD exemption:</b> EMD is not required in the following cases: <ul style="list-style-type: none"> <li>• Government organization &amp; Public Sector Undertaking of the Central / State Government.</li> <li>• JV / subsidiary companies of IOCL.</li> <li>• Startups</li> </ul> If the bidder is exempted from the payment of EMD, then the bidder has to mandatorily submit Bid Security Declaration (Annexure-K) of Part B.						

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<b>6.0</b>	<b>TENDER DOWNLOAD PERIOD FROM e-TENDER PORTAL:</b>	
a	Starts on	: As per tender portal
b	Ends on	: As per tender portal
<b>7.0</b>	<b>PRE-BID MEETING/ CONFERENCE</b>	<p>: <b>All are requested to attend the Pre-Bid conference via <u>mode of Physical Meeting</u> as given in NIT.</b></p> <p>Pre-Bid Meeting DATE: <b>11.06.2026</b> at 1400 Hrs at address:  Indian Oil Corporation Limited,  G-9, Ali Yavar Jung Marg,  Bandra (East). Mumbai - 400 051.</p> <p>Bidders are required to mail their queries in editable format (Copy attached) to <a href="mailto:mamtach@indianoil.in">mamtach@indianoil.in</a>, <a href="mailto:hbm@indianoil.in">hbm@indianoil.in</a> &amp; <a href="mailto:nhariharan@indianoil.in">nhariharan@indianoil.in</a> by <b>09.06.2026</b> at least 2 days before prebid meeting.</p> <p>Note:  Refer <b>Clause 2 of Section-2 of Part-B</b> for further details.</p>
<b>8.0</b>	<b>SUBMISSION OF TENDER IN e-TENDER PORTAL:</b>	
a	Starts on	: As per tender portal
b	Ends on	: As per tender portal
<b>9.0</b>	<b>DUE DATE FOR OPENING OF TENDER:</b>	
<b>A</b>	Opening of Tender (Technical Bid Only)	As per tender portal
<b>10.0</b>	<b>TENDER VALIDITY</b>	<p>Offer shall be valid for a period of <b>120 days</b> from the date of opening of Technical Bid.</p> <p>: On account of exigencies, if parties are asked to extend the validity the same should be without any deviation in the terms and conditions including change in prices. However, parties would be allowed to withdraw. If a party still deviates or changes price, his offer shall be rejected.</p>
<b>11.0</b>	<b>COMPLETION PERIOD</b>	Completion period for the subject work shall be 12 months from the 21st date of issue of commencement order or the date of handing over the site whichever is earlier (excluding CAMC period).

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		As per Clause 5.0 of STCC.  Completion Period for CAMC shall be as defined in Special Terms and Conditions of the contract which shall include up to 2 years warranty + 8 Years CAMC for CAPEX works.
12.0	<b>MODE OF TENDER SUBMISSION</b>	: Submission of documents in tender portal.
13.0	<b>DETAILS OF INDEPENDENT EXTERNAL MONITORS</b>	: Details of IEMs are available in URL: <a href="https://www.iocl.com/Integrity%20Pact">https://www.iocl.com/Integrity%20Pact</a> Common e-Mail ID: <a href="mailto:iem-iocl@indianoil.in">iem-iocl@indianoil.in</a>
14.0	<b>REVERSE AUCTION</b>	: Reverse Auction is NOT applicable for this tender.
15.0	<b>NO OF CONTRACTORS REQUIRED</b>	: One No.
16.0	<b>CONTACT PERSON</b>	: <b><u>During Tendering stage (Upto LOA stage):</u></b> Name: Mamta Chiniya Designation: Senior Manager (Materials & Contracts) Contact No.: +91 22 26447033 Email id: <a href="mailto:mamtach@indianoil.in">mamtach@indianoil.in</a> <b><u>For Site visits and during Execution stage (Post LOA stage):</u></b> Name: Mahesh Bhat H Designation: Manager (Engineering) Contact No.: +91 9449650407 Email id: <a href="mailto:hbm@indianoil.in">hbm@indianoil.in</a>
17.0	<b>PRE-QUALIFICATION CRITERIA (PQC)-</b>	
A		Work completed by the bidder, as main contractor, or as sub-contractor, during last Ten years ending last day of month previous to the original date of bid submission end date i.e. 31.05.2026.  The value of completed work for evaluation shall be considered as under:

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	<ul style="list-style-type: none"> <li>➤ <b>Three similar completed works each costing not less than the amount equal to Rs. 5,73,81,000</b></li> <li style="text-align: center;">or</li> <li>➤ <b>Two similar completed works each costing not less than the amount equal to Rs. 7,65,08,000</b></li> <li style="text-align: center;">or</li> <li>➤ <b>One similar completed works costing not less than the amount equal to Rs. 9,56,35,000</b></li> </ul> <p>A work executed by a bidder for its own plant/projects shall not be considered as experience for the purpose of meeting requirement of experience criteria of the tender. However, jobs executed for Subsidiary / Holding company will be considered as experience for the purpose of meeting experience criteria subject to submission of tax paid invoice(s) duly certified by Statutory auditor of the bidder towards payments of statutory tax in support of the job executed for Subsidiary /Holding company. Such bidders shall submit these documents in addition to the documents specified in the PQ Documents to meet Experience Criteria.</p>
<b>B</b>	<p><b><u>DEFINITIONS OF SIMILAR WORKS:</u></b></p> <p>Experience in successful completion of</p> <p>(a) Terminal Automation System in Petroleum (including LPG / Bitumen) / Petrochemical Industries comprising of Remote loading of Tank Trucks or Tank wagons with Terminal Automation software.</p> <p style="text-align: center;">or</p> <p>(b) Process automation systems in Refineries / Pipelines/ Petrochemical/LPG/Bitumen/Hazardous Chemical process industries.</p> <p>However, in the case of qualifying works with respect to (b) above, the party <b>MUST</b> additionally submit proof of <b>either</b></p> <p>(i) Successful completion of at least one Terminal automation works irrespective of the value, comprising of Remote loading of Tank Trucks (for at least 6 loading points) or Tank wagons (for at least 8 loading points) with integration of Automatic Tank Gauging system in Tank Farm with Terminal automation software</p> <p style="text-align: center;">or</p> <p>(ii) Having been awarded Terminal Automation Work for similar scope of work (at the minimum) as specified in (i) above by any petroleum oil company in India or abroad in any one of its' locations, the works for which is in progress.</p> <p>Also, in case of qualifying works with respect to (b) above, other than compliance to (i) or (ii) as mentioned in this Para, the Terminal Automation System software should be available with the bidder with further development, customization and maintenance right for the same.</p> <p>The above works shall be taken as similar works for the purpose of qualification and the works as mentioned under (a) and (b) may or may not include associated Civil / Mechanical works / Tank Farm management / Access Control / CCTV/ Fire Alarm System/Hydrocarbon Leak detection system/ PAGA System/EPABX system/ HVLR system/Rim seal (if applicable) monitoring system.</p> <p>Work Order should contain the above similar work items and for qualification purpose the entire</p>

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executed value of WO (which may contain any other item) shall be considered.

**Note:**

For fulfilling the experience criteria against work order(s) following documents may be considered as valid proof for meeting the criteria.

- i) In case of Work Order from Government Bodies/ PSUs:
  - Copies of Contract Document (Purchase Order/Work Order with Schedule of Rates) and
  - Completion certificates issued by client. Copy of contract document may not be insisted if completion certificate / Bill / Invoice copy specifies details otherwise required like Date of PO/contract agreement, Contract Value, Execution value, date of completion and other requirements for prequalification as specified in the tender.
- ii) In case of Work Orders from Private Parties:
  - Certificate from CA certifying value of work done with TDS certificates (where applicable)/ bank statement shall be required in addition to that specified in i) above.  
*[TDS certificates / Bank statements shall be used as corroborative evidence only]*
- iii) In case of works done as a sub-contractor, apart from copy of purchase / work order with schedule of rates / scope of work from the main contractor, the bidder who has worked as a sub-contractor has to submit certificate of completion of work from the end user / owner / main contractor/ consultant of the owner acting as EIC. Bidder shall also submit a CA certificate certifying the executed value of works and shall be submitted along with UDIN no for works executed as a subcontractor. Whenever a contractor had worked as a sub-contractor to main contractor, their experience also can be considered. With regard to sub-contracted work order, the bidder has to submit a certificate from the end user / owner / consultant of the owner acting as EIC stating that the main contractor has intimated them about the engagement of sub-contracting OR have been allowed/ permitted as a subcontractor. In case when an approved sub-contractor and main contractor both participate in the same tender on the strength of the same work/job, orders submitted by both the vendors shall be considered for evaluation against PQC.

**Other important Points**

- i. In case, the executed value of job is more than work order value and bidder claims for meeting the PQC requirement on the basis of executed value then it is the responsibility of the bidder to submit the documentary evidence of final executed value (such as executed value mentioned in completion certificate etc.) along with his bid.
- ii. The amount considered for meeting the experience criteria of PQC shall be inclusive of Tax. In case the proof/certificate submitted by the bidder does not have clarity regarding inclusion/exclusion of Tax, clarification shall be sought. Internal records/SAP may be checked for obtaining clarity regarding taxes in case of orders issued by IOCL. Even after seeking clarification, if there is ambiguity regarding the exclusion/ inclusion of tax, the amount appearing in the work order/completion certificate shall be considered as inclusive of Tax.
- iii. The executed value of completed work submitted by the bidder shall be considered during evaluation for experience criteria of PQC.
- iv. In case the work orders submitted by the bidder is in multiple currency/ non-INR, the same shall be converted to equivalent INR considering the conversion rate as on the date of issue of the reference order(s) based on SBI TT selling rate or RBI/ Other scheduled bank/ Customs Notified exchange rate. Conversion rates from the above sources shall be



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used uniformly for evaluation of all bidders participating in the tender.

- v. In case where the bidder cites the reasons of Non-Disclosure Agreement (NDA) for its inability to submit necessary documents in support of meeting the experience criteria & turnover criteria, a certificate, in original, certifying all the required information, issued by CEO/ CFO (howsoever designated) of the entity along with a declaration that the bidding company is not in a position to submit the required documents owing to the NDA with an endorsement by Chartered Accountant/ Statutory Auditor/ Certified Public Accountant (not being an employee or a Director or not having any interest in the bidder(s) company / firm) may be accepted.
- vi. Wherever Chartered Accountant/ Statutory Auditor/ Certified Public Accountant (not being an employee or a Director or not having any interest in the bidder(s) company/ firm) is not in a position to endorse such CEO/ CFO's (howsoever designated) certificate due to local regulations, CEO/ CFO's (howsoever designated) certificate in original without endorsement may be accepted provided a reference of the local regulation restricting this endorsement is given in the CEO/ CFO (Howsoever designated) certificate.
- vii. If bidder has submitted a composite work order for evaluation and the AMC/CAMC /PWAMC/O&M is going on, after supply and installation part is completed by the Contractor as per completion certificate, the same shall be considered as completed work and the amount towards supply and installation shall be considered for qualifying the bidder in PQC towards experience criteria.  

Such work orders in which both supply & installation and AMC/CAMC/PWAMC/O&M is completed, the same shall be treated 'At Par' with the other work orders and bidder is required to submit the copy of work order and completion certificate for the complete work including AMC/CAMC/PWAMC/O&M part.
- viii. In case of WO from IOCL, the bidder should upload copy of work order and the onus of submission of suitable PO/WO to meet PQC shall be with bidder. The value of work completed, and the completion date of work shall be verified from internal records only for PO/WO document uploaded in technical bid by bidders. Mere mentioning of Vendor Code or work order no. without submission of work order copy, shall not be entertained and the bid shall be liable for rejection.
- ix. For the purpose of qualification, the total value of executed supply against single purchase order shall be considered for Evaluation.
- x. For the same project finalized against one tender, if separate orders for supplies or variation orders or amendment orders are issued in continuation of the original purchase/work order, then the total value of works completed against the supply components of the original work orders, subsequent variation/ amendment orders put together shall be accepted as one single work completed.
- xi. Supplies carried out at multiple locations through a single Purchase order or multiple purchase orders finalized against one tender shall be considered as one similar work for the purpose of qualification.
- xii. If any of the above-mentioned documents are in language other than English, the same needs to be translated in English, duly notarized (if in India)/ notarized or authenticated (if in foreign).
- xiii. All required documents are to be submitted only with technical/commercial bid. No documents / conditions should be attached with the price bid. In case any essential information given by a bidder is found to be incorrect or a misrepresentation, the bid is

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	likely to be rejected as not responsive, and if the bid has resulted in a contract, the contract is liable to be terminated pursuant to the provisions of Clause 7.0.1.0 of the General Conditions of Contract with consequences of termination as provided in Section 7 of the General Conditions of Contract.
<b>C</b>	<p><b>ANNUAL TURNOVER:</b></p> <p>The annual turnover of the bidders (based on standalone financials of bidding entity) shall be at least Rs 11,47,62,000.00 under consideration during any of the preceding three financial years i.e. 2023-24, 2024-25, 2025-26</p> <ol style="list-style-type: none"> <li>Turnover for this purpose should be as per audited financial statements. <p><b>For Indian bidder other than Companies:</b></p> <p>Audited Financial statements means below statements duly certified by Practising Chartered Accountant</p> <ul style="list-style-type: none"> <li>Audited accounts under Income Tax Act 1961.</li> <li>However, if the Bidder is not required to get its accounts audited under the income Tax Act, 1961, a certificate from "Practising Chartered Accountant towards the turnover of the Bidder and same is correlated with Annual GST turnover" along with copy of its Income Tax Return or Acknowledgement copy shall be furnished along with UDIN no.</li> </ul> <p><b>For Indian Companies:</b> As defined under section 2(40) of Companies Act -2013.</p> <p><b>For foreign bidders:</b> Similar documents under respective law of land.</p> <p>The reports issued by any Auditor / Chartered Accountant shall mandatorily bear UDIN (Unique Document identification Number) for such reports of FY 2019-20 onwards.</p> </li> <li>In case of tenders having original bid closing date up to 6 months from the current financial year, and, in case audited financial results of the immediate three preceding financial years are not available, the bidder has an option to submit the audited financial results of the three years immediately prior to preceding financial year. <p>Wherever the closing date of the bid is after 6 months from the current financial year, bidder has to submit the audited financial results for the immediate three preceding financial years. Turnover for this purpose should be as per audited financial) submit the audited financial results for the immediate three preceding financial years. The immediately preceding financial year shall be considered, accordingly. The audited financial results shall be certified by an auditor on or before the date of bid submission.</p> </li> <li>For the bidders whose financial year is calendar year, the audited financial results shall be considered on calendar year basis in lieu of financial year.</li> <li>If a Foreign Bidder's Audited Financial Report is in currency other than INR, the respective/ desired figures for calculation of Annual Turnover shall be converted into equivalent INR considering the conversion factor indicated in Bidder's Audited Financial Report. In case the same is not indicated, the rate of conversion as on last date of respective financial years, for which the bidder has submitted the financial results, shall be considered. The conversion rates shall be based on SBI TT selling rate or RBI/ Other scheduled bank/ Customs Notified</li> </ol>

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	<p>exchange rate. Conversion rates from the above sources shall be used uniformly for evaluation of all bidders participating in the tender.</p> <p>5. The requirement for submission of audited financial statements is sometimes not accepted by some foreign bidders due to their internal/ local regulation (particularly in case such bidders are subsidiaries of other foreign company). Instead, they prefer to submit CEO's/ CFO's (Howsoever designated) certificate (the parent company for itself or for its subsidiary) for their turnover or the financial statements. In such cases, CEO's/ CFO's (Howsoever designated) certificate in original, from the company or from the parent company (in case bidder is a subsidiary) stating the turnover of the bidding entity along with a declaration that the bidding company is not in a position to submit its financial statement as per the local/ internal regulation (clearly specifying the applicable regulation) with an endorsement by Chartered Accountant/ Statutory Auditor/ Certified Public Accountant (not being an employee or a Director or not having any interest in the bidder(s) company/ firm) may be accepted.</p> <p>6. Wherever Chartered Accountant/ Statutory Auditor/ Certified Public Accountant (not being an employee or a Director or not having any interest in the bidder(s) company/ firm) is not in a position to endorse such CEO's/ CFO's certificate due to local regulations, CEO's/ CFO's certificate in original without endorsement may be accepted provided a reference of the local regulation restricting this endorsement is given in the CEO's/ CFO's certificate.</p> <p>7. Published Annual report available in the public domain shall also be acceptable.</p> <p>8. Provisional Balance Sheet and P&amp;L account statement shall not be considered for evaluation, even if the same is uploaded.</p>
<b>D</b>	<p><b>Financial Net worth</b> of the Bidding Company should be positive in the last audited financial year (immediately preceding financial year as defined in turnover criteria i.e. C (2) as above.</p> <p>To establish the same, the bidder shall furnish the latest Audited Financial Statement including Auditors reports, Audited Balance Sheet, Profit &amp; Loss Account, Notes, Annexures (if any) etc.</p> <p>All documents furnished by the bidder in support of Net Worth Compliance above shall be:</p> <p>a.) Duly audited by Statutory Auditor of the bidder or a practicing Chartered Accountant (not being an employee or a director and not having any interest in the bidder's company) where audited accounts are not mandatory as per law.</p> <p>OR</p> <p>b.) Duly notarized by any notary public in the bidder's country or certified true copies duly signed, dated and stamped by an official authorized for this purpose in Indian Embassy/ High Commission in Bidder's country."</p> <p>OR</p> <p>c.) Self-certification in original from CEO or CFO or Company Secretary of the bidder (Limited company only). This option shall not be applicable to Proprietorship/ Partnership firms</p> <p>The failure to meet Net-Worth Criteria as mentioned above will render the bid to be summarily rejected.</p>



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- E**
- i) Being a Domestic Tender, bid from foreign bidders shall not be accepted.
  - ii) Bids from Consortium or MOU parties shall not be accepted. -
  - iii) Relaxation to MSEs for PQ criteria shall not be applicable for this Tender as this being on Works Contract basis.
  - iv) Relaxation to Startups for PQ criteria shall not be applicable for this Tender.
  - v) Acceptance of PQC documents of related / unrelated parties shall be as follows:

S.No	Scenario	Financial criteria	Techno-commercial experience criteria
1	A New Entity formed as a result of merger of two entities and the earlier entity cease to exist	New Entity can use previous financial credentials of any of the merged companies till <b>7 years</b> from the date of such merger or of its own.	New Entity can use previous experience of any of the merged companies till <b>7 years</b> from the date of such merger or of its own.
2	(i) An entity (A) takes over another entity (B) and B ceases to exist.  (ii) An entity (A) takes over another entity (B) partially and the said part of entity (B) vertical specific business vertical of B ceases to exist.	(i) Bidder can use previous financial credentials of company taken over by bidder or of its own.  (ii) Bidder cannot use previous financial credentials of specific business vertical of company taken over by bidder.	(i) Bidder can use previous experience of company taken over by bidder.  (ii) Bidder can use previous experience of the business vertical which has been taken over by bidder (not entire experience of entity B).
3	A new entity formed has taken over all the assets and liabilities of the proprietorship concern or partnership firm wherein one or more of the Directors of the new entity were the proprietor or partners and the erstwhile proprietorship concern/ partnership firm has ceased doing business after taking over of the business by the new entity.	The new entity can use the financial credentials of the erstwhile proprietorship concern/ partnership firm.	The new entity can use the experience of the erstwhile proprietorship concern / partnership firm.

- vi. The experience of bidding entity only will be considered. Experience of works executed as part of JVs/ Consortiums/ MoU Parties shall not be accepted, even if a single involved partner/ party bids for the tender.

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18.0

**OTHER COMMERCIAL CRITERIA: -**

Following other criteria shall also be considered for evaluation:-


SN	Other commercial criteria	Documents to be submitted
1	PAN Card	PAN of bidder
2	PF Registration Certificate	Scan copy of Valid PF registration no. copy to be submitted.
3	GST Registration certificate	The party should submit valid GSTIN number and GSTIN registration certificate shall be uploaded.
4	Partnership Deed or Certificate of Incorporation with Memorandum & articles of Association.	Scan copy to be submitted. In case the bidder is sole proprietor, he will upload 'Undertaking for Sole Proprietorship'.
5	Power of Attorney / Board Resolution in favour of tender signing Authority.	Authority of the person uploading the bids with his DSC (Digital Signature Certificate) shall be required to be submitted. Document required showing the authority of the person uploading & submitting the bid with his Digital Signature Certificate shall be as per <b>Clause 13 of Section-2 of Part-B.</b>
6	Integrity pact agreement along with covering letter	To be submitted as per Annexure 'M' of Part-B <i>(To be executed on plain paper and submitted along with Technical Bid / Tender Document. Integrity Pact agreement is to be signed by proprietor in case of Proprietary firm and by all the partners in case of Partnership firm or by all the partners / members of consortium/ unincorporated Joint Venture / Association of persons or by the authorized signatory in case of a Company including Joint venture)</i>

All the above credentials shall be in the name of the bidder.

19.0

**TO BE SUBMITTED BY ALL THE BIDDERS - BID STAGE**

S N	Documents	Documents to be Submitted.
1	Undertaking by the Tenderer(s) on acceptance of tender terms & conditions	Annexure 'A' of Part-B
2	Proforma for Declaration on Proceedings Under Insolvency and Bankruptcy Code, 2016 (Bidding Stage)	Annexure 'B' of Part-B
3	Compliance Certificate for bidders from a country which shares a land border with India	Annexure 'C' of Part-B
4	Proforma of Tender not Tampered	Annexure 'D' of Part-B
5	Declaration of blacklisting / holiday listing	Annexure 'E' of Part-B
6	Details on Relationship with IOCL's Directors (Declaration "A", "B" &"C")	Annexure 'F' of Part-B
7	Undertaking for business transaction status of bidders	Annexure 'G' of Part-B

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<b>8</b>	Particulars of bidder	<b>Annexure 'H' of Part-B</b>
<b>9</b>	Undertaking on no multiple bidding	<b>Annexure 'I' of Part-B</b>
<b>10</b>	Declaration Form for availing Purchase Preference - Bid Stage	<b>Annexure 'J (Part-I)' of Part-B</b>
<b>11</b>	Undertaking for Local Content- Bid Stage	<b>Annexure 'J (Part-II)' of Part-B</b>
<b>12</b>	Certification for Local Content - Bid Stage (Tender value >= 10 Cr.)	<b>Annexure 'J (Part-III)' of Part-B</b>
<b>13</b>	Integrity Pact Agreement along with Covering Letter	<b>Annexure 'M' of Part-B</b>
<b>14</b>	Form of Bank Guarantee for Earnest Money Deposit (EMD) (If Applicable)	<b>Annexure 'N1' of Part-B</b>
<b>15</b>	Format of Insurance Surety Bonds for Earnest Money Deposit (EMD) (If Applicable)	<b>Annexure 'N2' of Part-B</b>

**Note:**

1. It may be noted that mere submission of the relevant information and meeting the qualifying criteria would not entitle the tenderer for technical qualification. The details submitted and the credentials can be verified by the concerned authority. In the event document / information submitted by the tenderer is found to be forged or incorrect, the tender shall be liable for rejection and / or the contract with such tenderer shall be terminated and EMD/SD submitted shall be forfeited. Such tenderer may also be put on Holiday List by IOCL.
2. In case the bidder has been asked to submit price bid/price implication in physical form, the use of white / erasing fluid for correcting the rates is banned. Wherever the rates are corrected with white / erasing fluid, the bids will be summarily rejected.
3. General Condition of contract contains provision for Arbitration and Alternative Dispute Resolution Machinery under section 9, which stands deleted. Further, the reference to Arbitration and Alternative Dispute Resolution Machinery provision contained in any other item and condition of GCC, which may be general and special in nature shall also stand deleted to the extent, the said contents are applicable to the arbitration provisions.
4. Any Addendum/ Corrigendum/ Sale Date Extension in respect of the tender shall be issued on our website <https://iocletenders.nic.in> only & no separate notification shall be issued in the press. Bidders are therefore requested to regularly visit our website to keep themselves updated.
5. IOCL reserves the right to revise/extend any date/time from scheduled timelines of published tender.
6. The Bidders are advised to submit their offers strictly as per the terms and conditions and specifications contained in the tender document and not to impose conditions/ counter conditions. Conditional tenders received subsequent to the pre bid meeting shall be liable for rejection. The Corporation reserves the right to accept any tender in whole or reject any or all tenders without assigning any reasons.


**20.0**

**REJECTION OF TENDER:**

Rejection of tender shall be as per Part-B of the tender document.

**21.0**

**TECHNO-COMMERCIAL BID EVALUATION:**

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**21.1 PRICE BID:**

- i. This is two bid public E -tender.
- ii. The tender is invited on a percentage basis and the price bid BoQ is divided into two components:
  - ✓ **Capital Works** related to the project
  - ✓ **Revenue Works** pertaining to CAMC (Comprehensive Annual Maintenance Contract)

**Capital Works related to the project:**

Tenderers are required to quote their Percentage rate {(+) OR (-)} given in the relevant columns in the Price Bid in Figures only. In case the bidder wants to quote the rate 'AT PAR' of our estimated cost, the bidder shall write "0" (Zero) on the space provided in the price bid BoQ. After quoting of the percentage rate by the tenderer, the final quoted value will automatically get generated in the price bid both in the figures & words. Hence, all tenderer is required to quote strictly as per the format attached.

The finalized rate in % (percentage) shall be applicable equally on all items of schedule of rates for capital works for the project provided in this tender.

**Revenue works pertaining to CAMC:**

1. For CAMC of CAPEX works, the value for the 8-year period must be at least 30% of the above quoted price for Capital Works. However, bidders have the flexibility to quote a CAMC value greater than 30% of the above quoted price for Capital Works. If the cell in BoQ given for the quoting of the overall CAMC percentage is left blank, then automatically 30% of the above quoted price for Capital Works, shall be considered.

2. CAMC value for 10 years against retained equipment and Resident Support Engineer during warranty period has been calculated and provided in the BoQ. %(percentage) quoted by the bidder for Capital works will automatically be applicable for these line items.

**21.2 EVALUATION CRITERIA**

The procedure for evaluation of tenders shall be as follows:

- i. Upon receipt of the bids, the documents submitted by all the parties shall be scrutinized with respect to submission of EMD as per NIT, PQC, Other Commercial Criteria, other necessary documents (if any), acceptance to all terms & conditions as per the tender.
- ii. Price bids of only those parties who satisfy the above-mentioned requirements shall be considered for opening.
- iii. Prior intimation will be uploaded on e-tender portal regarding due date and time of opening of Price Bid.
- iv. The **overall L-1 bidder** will be determined based on the **lowest combined quote** for both components of the BoQ—Capital Works and Revenue Works (CAMC).
- v. The evaluation of bidders shall be based on lowest acceptable rate quoted, with or without negotiations as the case may be i.e. Overall Bid amount as above for all Supply, Installation & Commissioning and CAMC items including GST net of input tax credit (if any). However, award of work shall be as per the applicable provisions of PP-MII.



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For calculation of input tax credit (if applicable), 'X' percent shall be applied on total GST element of Supply, Installation & Commissioning and CAMC items.

- vi. Ranking of bidders will be based on lowest acceptable net delivered price.  
Net Delivered price = Basic Amount + (GST) minus Input tax credit as available to IOCL. (Full/Part/ Nil). **For this Tender ITC is 100%.**
- vii. Negotiations shall not be conducted with the bidders as a matter of routine. However, Corporation reserves the right to conduct negotiations. Tenderers will have to attend the Office of INDIAN OIL CORPORATION LIMITED as informed by Tender Issuing Authority for negotiations/clarifications at their own cost as required in respect of their quotation without any commitment from INDIAN OIL CORPORATION LIMITED.
- viii. In case of tie between two or more bidders at L-1 position, the following shall be done:
- ✓ In case of tie between two or more bidders at L-1 position, all the L-1 bidders shall be asked to submit discount bid in terms of percentage discount over previous quoted amount in a sealed envelope. Above exercise shall currently be an offline activity outside the e-portal.
  - ✓ The sealed envelopes shall be opened on the specified date by tender committee/TCC. The bidders while seeking revised bids, shall be advised to witness the opening of sealed envelopes.
  - ✓ In case there is a tie again, the bidder with the highest turnover in any of the last three years as submitted against turnover criteria shall be considered as L1 bidder.
  - ✓ In an exceptional case where turnover is also same, the bid submitted earlier in the portal in terms of both date and time shall be considered for award of job.
- ix. IOCL shall not be bound to accept lowest or any tender and the decision of IOCL in this regard shall be the final.
- x. In case lowest qualified bidder increases the price even though still remains the lowest or backs out before the work order is placed, there shall be re-tendering in a transparent and fair manner. In such cases, negotiation shall not be held with the next lowest party. EMD of the lowest party, who has backed out, shall be forfeited and proceedings for holiday listing of the party shall be initiated.
- xi. The bidder shall calculate his final evaluated price as per BoQ and quote accordingly. After quoting the prices by the tenderer, the final quoted value will automatically get generated in the price bid both in the figures & words. Hence, all tenderer is required to quote strictly as per the format attached.
- Note: Applicable GST rate has been considered as 18% in the BoQ for both capital works related to the project and revenue works pertaining to CAMC. Bidders shall note the GST % considered in the BoQ and quote their overall percentage in the BoQ.
- xii. If any bidder (other than L-1) offers suo-moto reduction in the prices after opening the price bid, his bid shall be rejected outrightly. However, if there is a suo-moto reduction by the L-1 bidder who was adjudged on the basis of comparative statement as per price bids before such reduction, the benefit of suo-moto reduction may be availed of at the time of placement of order on the lowest bidder.
- xiii. **APPLICABILITY OF PURCHASE PREFERENCE:**



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Since the tendered works is in the nature of works contract, no price or purchase preference shall be applicable to PSUs (State & Central), JVs of IOCL & MSEs/NSICs/Startups in this tender.

Public Procurement (Preference to make in India) PPP-MII will be applicable for subject tender.

1	<b>Supplier Classification:</b>	
a.	Class-I Local supplier	LC $\geq$ 50%
b.	Class-II Local supplier	LC $\geq$ 20% < 50%
c.	Non-Local supplier	LC < 20%
d.	Deemed Class-II Local supplier	As per clause 2A of PP-MII Order revision Dated 19.07.2024
2	<b>Margin of Purchase preference (PP- MII)</b>	20% (i.e. L1+20%)

Refer **Clause no. 22 of SECTION - 2** for Purchase Preference (PP-MII) of **Part-B** for further details.


The evaluation of bids shall be on the basis of following and the works will be awarded to bidder as given below.

Class-I local supplier shall get purchase preference over Class-II local supplier as well as Non-local supplier as per the following procedure:


- a. Among all qualified bids, the lowest bid shall be termed as L1. If L1 is Class-I local supplier, the contract for the full quantity shall be awarded to L1.
- b. If L1 bidder is not a Class-I local supplier, the lowest bidder among the Class-I local supplier will be invited to match the L1 price subject to the Class-I local suppliers quoted price falling within the margin of purchase preference and contract shall be awarded to such Class-I local supplier subject to matching the L1 price.
- c. In case such lowest eligible Class-I local supplier fails to match the L1 price the Class-I local supplier with the next higher bid within the margin of purchase preference shall be invited to match the L1 price and so on, and contract shall be accorded accordingly. In case none of the Class-I local supplier within the margin of purchase preference matches the L1 price, the contract may be awarded to the L1 bidder.
- d. Class-II local supplier will not get purchase preference.
- e. In case of tie (i.e. identical rates quoted by more than one party) among preferential bidders at other than L1 position, the bidder with the highest turnover in any of the last three years as submitted against Turnover criteria shall be considered for preference.
- f. In the event of bidder submitting turnover documents for only one or two years, ranking shall be based on turnovers submitted.
- g. In an exceptional case where turnover is also same, the bid submitted earlier in the portal in terms of both date and time shall be considered for award of job.

**Other Important Points:**

- i. If after opening of price bids, it has come to the notice that the L-1 bidder has already been put on holiday list due to any reason whatsoever at any location within IOCL, the

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	<p>party will not be considered for issue of order. In such situations, next lowest shall be considered as L-1.</p> <p>ii. In case of negotiation, it shall be first held with the L-1 bidder and then chance to preferential bidder for matching the final price shall be offered.</p> <p>iii. IOCL reserves the right of allocation of jobs besides to increase or decrease the quantum of works during pendency of Work depending on the performance of the contractors and requirement of the Corporation.</p>
<b>22.0</b>	<p>In case of irreconcilable conflict in technical matters between the provisions in the separate contract documents concerning or governing the same aspect precedence shall be given to the provisions contained in the documents mentioned below in the order in which they are set out below:</p> <ul style="list-style-type: none"> <li>➤ Formal Contract</li> <li>➤ Acceptance of Tender</li> <li>➤ Price Schedule annexed to Letter of Acceptance</li> <li>➤ Agreed Variations annexed to the Letter of Acceptance</li> <li>➤ Addenda to the Tender documents</li> <li>➤ Special Conditions of Contract</li> <li>➤ Special Instructions to Tenderers</li> <li>➤ General Conditions of Contract</li> <li>➤ Instructions to Tenderers</li> </ul> <p>Any variation or amendment issued after the execution of the formal contract shall take precedence over the formal contract and all other Contract Documents.</p>
<b>23.0</b>	<p>Legal dispute, if any, arising during the evaluation of the tender shall be within the jurisdiction of local courts.</p> <p>a) For disputes up to stage of LOA - Mumbai</p> <p>b) For disputes during execution stage - Mumbai</p>
<b>24.0</b>	<p><b>Work Order:</b></p> <p>i. <u>Project Work Order</u></p> <p>Project work order shall be placed on the successful L1 bidder (Technically qualified bidder quoting lowest acceptable rate, with or without negotiations as the case may be) based on Overall Bid amount for all Supply, Installation &amp; Commissioning Services and Composite Work at finalized rate.</p> <p>Work order for all Supply, Installation &amp; Commissioning Services and Composite Work items shall be placed at their base rate applying net offered premium/discount and applicable GST rate as indicated by L1 bidder in the Price Bid.</p> <p>ii. <u>CAMC Order</u></p> <p>Two Separate CAMC Orders shall be placed:</p>

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	<p>a) CAMC Order for CAPEX Works : Shall be placed after the completion of the warranty at finalized rate. Work order for CAMC year-wise shall be placed based on Project executed amount as detailed in Special Terms and Conditions of the contract.</p> <p>b) CAMC Order for Retained Equipment : Shall be placed immediately after successful commissioning (defined as the date of compliance of all punch points of SAT) with completion period co-terminating with the CAMC Order for CAPEX Works. Year-wise CAMC value shall be as per the break-up provided in the Tender Document.</p>		
<b>25.0</b>	<b>TENDER INVITING AUTHORITY</b>	<b>:</b>	<b>GM (M&amp;C), MKHO</b>