

E-Tender : Survey, Design, Fabrication, Supply, Transportation, Installation, Testing, Commissioning with Remote Monitoring System of Decentralized Solar Micro-Grid System (Off-Grid Solar PV Power Plant with Lithium Ferro Phosphate Battery Storage/BMS) at various Sixteen Villages i.e., Bhawai, Madizadap, Chunkhedi, Navalgaon, Khadimal, Kutida, Marita Sumita and Sarwarkheda in Tal. Chikhaldara and Kund, Khamda, Kinhikheda, Khokmar, Rangubeli, Dhokda and Raksha in Tal. Dharni and Chikhaldara District Amravati, State of Maharashtra with 7 years Comprehensive Maintenance Contract.

Tender No. REN/SPV/SOLAR-MICRO-GRID/26-27/01

Pre-bid meeting date :16-04-2026, 15:00 Hrs

Sr. No.	Query Raised by Bidder	Tender Clause No. & Page	Tender Clause	Amendments
1	<p>BESS – Integrated Design (PCU within BESS) :</p> <p>1.1 The Power Conditioning Unit (PCU) / Inverter to be integrated within the Battery Energy Storage System (BESS).</p>	<p>Section II – Scope of Contract, Clause (c)(2), (c)(3) & (c)(4), Page 15</p>	<p>C-2) Supply, installation and commissioning of Lithium Ferro Phosphate (LiFePO₄) battery system along with Battery Management System (BMS), racks, cabling, protection systems, and all associated components.</p> <p>C-3) Supply and installation of hybrid inverter / PCS including DC-AC conversion, synchronization (where applicable), protections, and control systems.</p> <p>C-4) Provision of EMS integrated with BMS and PCS for monitoring, control, load management, data logging, and remote monitoring capability.</p>	<p>The tender specifies the functional requirements of Battery Energy Storage System (BESS), Power Conditioning System (PCS)/Inverter, and Energy Management System (EMS) under the referred clauses. However, the tender does not prescribe any specific configuration regarding physical integration of PCS within BESS. Accordingly, integration of PCU/Inverter within the BESS system is permissible, provided all functional, safety, and performance requirements specified in the tender are complied with. However, such integration is not mandatory, and bidders may propose either integrated or standalone configurations.</p>
2	<p>BESS – Modular Architecture :</p> <p>2.1 The BESS shall be of modular design comprising multiple independent battery and power modules.</p> <p>2.2 Failure of any single module shall not result in total system shutdown, ensuring partial operation and improved system availability.</p> <p>2.3 Modular design shall allow future capacity augmentation without replacement of the existing system.</p>	<p>Section II – General Requirements, Clause (bbb), Page 22</p>	<p>bbb.) “Ensuring optimum plant availability time (90%).”</p>	<p>The tender emphasizes achieving optimum system performance, reliability, and minimum 90% plant availability, as specified in the referred clause. The tender does not mandate any specific design architecture.</p> <p>Accordingly, modular BESS design with multiple independent modules is permitted. However, it is not mandatory. Any proposed system design shall ensure compliance with tender specifications, safety standards, and required performance levels.</p>
3	<p>Energy Management System (EMS) at the Household Level :</p>	<p>Section II – Scope of Contract, Clause (c)(4) and</p>	<p>C-4) Provision of EMS integrated with BMS and PCS for monitoring, control, load management, data logging, and remote monitoring capability.</p>	<p>The tender mandates provision of EMS integrated with BMS and PCS for system-level monitoring, control, load</p>

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	<p>3.1 The system shall provide remote energy monitoring and management for each individual household/consumer connected to the micro-grid. 3.2 Consumption data shall be available in real time and stored for audit and billing purposes post the 7 years</p>	<p>Clause (s), Page 15 & 18</p>	<p>s) Remote Monitoring System (RMS) with Global System for Mobile Communications (GSM) High-Speed Packet Access (HSPA) / Long Term Evolution (LTE) is necessary and bidder shall provide quarterly generation/functionality report up to 7 years after commissioning of the Project at MEDA HO & MEDA Divisional Office, Amravati or manual data extraction system is compulsorily to be deployed. SIM Activation & SIM recharging as and when required during the CMC report is the sole responsibility of the vendor. As per above clause, Tender specifies - “Provision of EMS integrated with BMS and PCS for monitoring, control, load management, data logging, and remote monitoring capability.”</p>	<p>management, data logging, and remote monitoring of the micro-grid. However, the tender does not specify implementation of EMS at individual household level. Therefore, household-level monitoring and control is not mandatory. Such features, if proposed, may be considered as optional value additions, without affecting compliance with tender requirements.</p>
4	<p>Smart Metering System - Additional to Energy Management System : 4.1 Smart meters shall be BIS IS 16444 certified. 4.2 Meters shall support two-way communication. 4.3 Cloud-Based Control : Smart meters shall support cloud-based monitoring, data logging, and remote control through a centralized platform. 4.4 Future Prepaid Conversion : The smart meter shall have provision for future conversion to prepaid/postpaid mode through software configuration, without requiring meter replacement. 4.5 Energy Consumption Limiting & Disconnection Logic:</p>	<p>Section II – Scope of Contract, Clause (e)(1), Page 16 SECTION-IV - Technical Specifications: Household Internal Wiring Requirement, Page 104.</p>	<p>e) Service Connections to Households 1. Provision of service connections from the LT distribution network to individual households, including supply and installation of: i. Service cables (adequately sized and insulated) ii. Energy meters for each household iii. Necessary protection devices such as MCB / fuse iv. Distribution board and all required accessories All installations shall be carried out in compliance with relevant IS standards, safety norms, and approved specifications.</p>	<p>As per the tender, installation of energy meters for each household along with necessary protection devices such as MCB/fuse is mandatory, in compliance with applicable IS standards. The tender does not mandate advanced smart metering features such as BIS IS 16444 certification, two-way communication, cloud-based monitoring, prepaid/postpaid functionality, or automatic disconnection logic. Accordingly, such smart features are not mandatory. However, bidders may incorporate these as optional enhancements,</p>

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	<p>Smart meters shall be programmable with a fixed daily energy consumption limit per household, as defined by the Project Authority.</p> <p>If a household exceeds the assigned daily energy limit the smart meter shall automatically disconnect supply for that household for the remaining duration of the day. Automatic reconnection shall occur at the start of the next day or billing cycle as configured.</p>		<p>Household Internal Wiring Requirement: MCBs shall be used as load limiters as incoming protection devices of 2A double Pole Type C MCB for 400 W for domestic consumers which may vary as per the load of the consumer.</p>	<p>provided basic tender requirements are fulfilled.</p>
5	<p>Load Management System - Additional to Battery and Energy Management System</p> <p>5.1 Load Sharing & Power Shortage Management :</p> <ul style="list-style-type: none"> - The micro-grid shall include automatic load sharing and intelligent load management based on: Solar generation availability, Battery storage status, Grid availability. - The system shall ensure equitable power distribution, so that no household faces complete power outage during periods of power shortage, subject to minimum guaranteed supply levels. <p>5.2 Emergency Load Shedding :</p> <ul style="list-style-type: none"> - The system shall have provision for emergency load shedding. - Loads shall be categorized as critical and non-critical. - Under emergency or low-energy conditions non-critical loads shall be automatically or remotely disconnected to protect system stability. 	<p>Section II – Scope of Contract, Clause (c)(4) & Clause (i)(1), Page 15 & 17</p>	<p>C-4) Provision of EMS integrated with BMS and PCS for monitoring, control, load management, data logging, and remote monitoring capability.</p> <p>i) All systems shall have protection at equipment level, system level, and user level.</p>	<p>The tender requires provision of load management through EMS and system-level protection mechanisms to ensure safe and reliable operation.</p> <p>However, advanced functionalities such as intelligent load sharing, load prioritization, and automatic/emergency load shedding are not explicitly specified in the tender.</p> <p>Therefore, such advanced features are not mandatory, but may be provided by the bidder as value additions, subject to overall system compliance.</p>

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6	<p>SCADA & Centralized Control - Additional to Monitoring Units</p> <p>6.1 SCADA System :</p> <ul style="list-style-type: none"> - Entire micro-grid operation shall be monitored and controlled through a Smart SCADA system with IP-based controller. - SCADA shall provide: Real-time monitoring, Remote control of loads and energy sources, Alarm and event management, Data analytics and historical reporting <p>6.2 Cyber security :</p> <ul style="list-style-type: none"> - SCADA and communication systems shall have role-based access and basic cybersecurity protections. 	<p>Section II – General Requirements, Clause (z) & (s), Page 19</p> <p>SECTION-IV - Technical Specifications: Data Acquisition System, Page 98.</p>	<p>s) Remote Monitoring System (RMS) with Global System for Mobile Communications (GSM) High-Speed Packet Access (HSPA) / Long Term Evolution (LTE) is necessary and bidder shall provide quarterly generation/functionality report up to 7 years after commissioning of the Project at MEDA HO & MEDA Divisional Office, Amravati or manual data extraction system is compulsorily to be deployed. SIM Activation & SIM recharging as and when required during the CMC report is the sole responsibility of the vendor.</p> <p>z) State of the art web-based plant generation monitoring and data logging system will be an integral part of the solar power plant. The MEDA/plant operators should be able to monitor all plant efficiency related parameters remotely. Remote Monitoring System with Wi-Fi / GSM (with high speed) is necessary to install at given location (with effective/strong network providing company at that respective location). The cost of instrument, installation & monthly/yearly charges for first seven years/under CMC period shall be borne by bidder. After seven years instrument shall be handed over to beneficiary/User Agency. The bidder has to ensure availability of network and accordingly have to select network operator & insert SIM.</p> <p>Technical Specification : Data Acquisition System : Inverter's web based acquisition system shall be provided for Solar PV Plant.</p>	<p>The tender mandates installation of a Remote Monitoring System (RMS) with web-based monitoring, data logging, and remote accessibility for system performance tracking.</p> <p>The tender does not specifically require implementation of a full-fledged SCADA system or cybersecurity framework.</p> <p>Accordingly, SCADA-based centralized control and cybersecurity features are not mandatory. However, bidders may include such systems as optional enhancements, in addition to the required RMS.</p>

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7	<p>Clause: Section II - Financial Eligibility - Average Annual Turnover of INR 34 Crore (80% of tender estimated cost 41.42 Crore)</p> <p>The document does not clarify whether the INR 34 Crore is the cumulative value of 5 years or the cumulative best 3 of 5 years Please confirm in your pre bid MOM that it shall be the arithmetic mean of the last 5 audited financial years (ending 31.03.2026), per CVC/GFR norms. (for companies whose audited result as on 31/3/2026 is submitted, sales turn over as per GST return in CA certificate must be accepted</p> <p>A threshold of 80% of total contract value - which includes 7 years of CMC - significantly exceeds CVC/MNRE norms that typically set turnover at 30-50% of the EPC component. We request MEDA to re-calibrate the threshold to the EPC/supply portion only, excluding CMC.</p> <p>The BoQ is split into three independently bid sections (Sections 1, 2, 3) with separate L1 determination. Applying the aggregate INR 34 Crore threshold uniformly to single-section bidders is inequitable. Per CVC guidelines, financial pre-qualification thresholds should be proportionate to the section value being bid..</p> <p>Request: (a) Confirm that turnover will be assessed proportionate to the bid section value; and (b) publish section-wise estimated costs.</p>	<p>Section II – Financial Eligibility Criteria, Page 30 (refer Table of Contents Pg 2)</p>	<p>Financial Eligibility Criteria: -</p> <p>- Bidder must have average annual turnover of minimum INR 34 Crore (i.e, 80% of the estimated cost) during last five consecutive years. The Bidder has to submit Balance sheet and Positive Net worth certificate as on 31st March 2026 duly certified by Chartered Accountant for the same.</p> <p>- The bidder has to submit Income tax return of previous three consecutive assessment years.</p>	<p>The tender clearly specifies that the bidder must have an average annual turnover of INR 34 Crore during the last five (05) /three (03) consecutive audited financial years.</p> <p>This requirement is based on the total project cost including 7-year CMC, considering the project is to be executed on a single turnkey basis.</p> <p>Accordingly, turnover shall be evaluated as the arithmetic average of the last five/three financial years, and no change in criteria is applicable.</p>

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8	<p>Financial eligibility thresholds specified as fixed absolute values based on aggregate tender value The tender presently specifies fixed absolute financial thresholds (Turnover: INR 34 Cr, Bid Capacity: INR 41.42 Cr, Solvency: INR 10.60 Cr) based on the aggregate value of all three sections. However, the BoQ is structured with three independent sections, each with its own L1 determination, allowing bidders to bid one, two, or all three sections.</p> <p>To ensure fairness and maximize competition, we request MEDA to introduce dynamic / section-linked financial eligibility, structured as follows: (i) A bidder who declares their participating section(s) at the time of bid submission shall be evaluated against financial thresholds proportionate only to the declared section(s).</p> <p>Request: (a) Insert a clause requiring bidders to declare the section(s) they are bidding for as part of the bid submission; and (b) confirm that all financial eligibility parameters — Turnover, Bid Capacity, and Solvency — will be assessed proportionate to the declared section value(s) only.</p>	Section II – Financial Eligibility Criteria, Page No. 30	Financial Eligibility Criteria: - - Bidder must have average annual turnover of minimum INR 34 Crore (i.e, 80% of the estimated cost) during last five consecutive years. The Bidder has to submit Balance sheet and Positive Net worth certificate as on 31st March 2026 duly certified by Chartered Accountant for the same.	<p>The tender is for complete turnkey execution, and bidders are required to quote for the entire scope of work.</p> <p>Work may be distributed among eligible bidders matching L1 rates, and each selected bidder shall execute the allocated work on turnkey basis including O&M responsibilities.</p>
9	<p>Financial qualification: Terms mentioned are " Bidder must have average annual turnover of minimum INR 34 Crore (i.e, 80% of the estimated cost) during last five consecutive years. " . Our proposal is to change the term so that bidders must have an average annual turnover of 34 crores in the last three years.</p>	Section II – Financial Eligibility Criteria, Page No. 30	Financial Eligibility Criteria: - - Bidder must have average annual turnover of minimum INR 34 Crore (i.e, 80% of the estimated cost) during last five consecutive years. The Bidder has to submit Balance sheet and Positive Net worth certificate as on 31st March 2026 duly certified by Chartered Accountant for the same.	Financial Eligibility Criteria: - - Bidder must have average annual turnover of minimum INR 34 Crore (i.e, 80% of the estimated cost) during last five consecutive years/ last three years. The Bidder has to submit Balance sheet and Positive Net worth certificate as on 31st March 2026 duly

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				certified by Chartered Accountant for the same.
10	<p>Bid Capacity - Application to Section Value, Not Aggregate Tender Value</p> <p>Clause: Section II - Bid Capacity not less than INR 41,42,00,941/- (aggregate tender value).</p> <p>Formula: $(A \times N \times 2) - B$</p> <p>A bidder competing for a single section (~INR 13-15 Crore) is required to demonstrate Bid Capacity of INR 41.42 Crore - nearly 3x the section value. This defeats the purpose of the formula, which is to assess adequacy of resources for the specific work being bid.</p> <p>Per CVC guidelines, where a tender is structured with independent sections and separate L1 determination, Bid Capacity should be assessed against the relevant section value - not the aggregate.</p> <p>Request: (a) Publish section-wise estimated costs; and (b) and Financial Bid Capacity will be assessed only against the section(s)/ value being bid by each bidder.</p> <p>Request: (a) Publish section-wise estimated costs; and (b) and Financial Bid Capacity will be assessed only against the section(s)/ value being bid by each bidder.</p>	Section II – Financial Eligibility (Bid Capacity), Page 30 & 31	<p>Bid Capacity of the bidder- The tenderer should have Bid Capacity not less than estimated amount (i.e, Rs. 41,42,00,941/-) put to tender for which the bid is submitted. The bid capacity should be certified by Chartered Accountant (with sign and seal). The bid Capacity will be evaluated as per formula indicated below.</p> <p>Bid Capacity = $(A \times N \times 2) - B$</p> <p>Where, A= Maximum annual turnover (in all classes of Electrical, Electro mechanical & Solar Works only) in any one year during the last five financial years (updated to the price level of the current year by applying multiplication factor of 10%) N= Number of years prescribed for completion of the works for which bids are invited. B= Value (updated to the price level of the current year) of existing commitments and on-going works to be completed during the next 180 Days (period of completion of the Works for which bids are invited)</p>	<p>As per tender provisions, Bid Capacity shall be assessed based on the total estimated project value using the prescribed formula.</p> <p>Although BOQ is divided into sections, the tender is invited as a single composite turnkey package, and bidders are required to quote for the complete scope covering all villages.</p> <p>Accordingly, Bid Capacity shall be considered for the entire project value, and not on section-wise basis.</p>

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11	<p>Solvency Certificate - Link to Section Bid Value</p> <p>Clause: Section II - Solvency Certificate of INR 10.60 Crore (25% of INR 41.42 Crore) as on 31.03.2026</p> <p>A single-section bidder (~INR 13-15 Crore) is required to furnish solvency of INR 10.60 Crore approximately 70-80% of their section value. This far exceeds the intent of a solvency requirement and standard CVC norms.</p> <p>CVC guidelines prescribe solvency at 25% of the specific bid value. Applying 25% of the aggregate tender value to a partial bidder imposes a disproportionate financial burden without corresponding risk benefit to the Employer.</p> <p>Request: Clarify that the solvency certificate requirement shall be 25% of the estimated value of the section(s) being bid by each individual bidder.</p>	<p>Section II – Financial Eligibility Criteria, Page 30</p>	<p>Financial Documents Required: -</p> <p>4. Bidder have to submit Solvency Certificate for value not below than Rs. 10.60 Crore (i.e, 25% of estimated cost) (i.e, 2025-26) as on 31/03/2026.</p>	<p>The tender requires submission of a Solvency Certificate of ₹10.60 Crore, which is 25% of the total estimated project cost.</p> <p>As the project is a single turnkey contract, this requirement is applicable to the entire project value.</p> <p>Accordingly, solvency shall be considered on overall project basis, and not section-wise.</p>
12	<p>Route II JV - Redundant Solar PV Experience Requirement for BESS Partner (Part D)</p> <p>Clause: Section II - Experience Eligibility, Route II - JV Partner: Part C (BESS experience) AND Part D (Solar PV: 300 kWp single work or equivalent)</p> <p>- Route II is designed to pair a Solar EPC Lead Partner (already required to have full solar PV, LT distribution, and Government project credentials) with a BESS specialist. Part D duplicates credentials the Lead Partner already provides.</p>	<p>Section II – Experience Eligibility Criteria, Page 32 & 33</p>	<p>Route II - For participating in tender with Joint Venture the bidder has to satisfy the following conditions:</p> <p>D. The Bidder should have successfully installed and commissioned Grid Connected / Off grid / Hybrid Solar PV Power Plant / works during last five years ending last day of month previous to the one in which applications are invited should be either of the following: -</p>	<p>May be read as, Route II - For participating in tender with Joint Venture the bidder has to satisfy the following conditions:</p> <p>For Main/Lead bidder :-</p> <p>The main/lead bidder must have licensed Electrical Contractor having experience in installation of Grid Connected / Off grid / Hybrid Solar PV Plant, Solar Street Lighting System and Solar High mast System & Power Transmission Infrastructure (i.e LT</p>

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	<p>- BESS OEMs, battery manufacturers, and energy storage specialists bring precisely the expertise this project needs - BMS, EMS, long-term performance guarantees but may not have independent solar PV project credentials. Part D would disqualify them entirely, contrary to the purpose of the JV route.</p> <p>- CVC guidelines require combined JV experience to meet the full criteria, with each partner contributing in their area of specialisation. Requiring a technology-specialist partner to independently meet criteria already met by the Lead Partner has no regulatory basis.</p> <p>- The BESS partner is already held to a higher BESS threshold (7,140 kWh vs. 3,110 kWh for a solo bidder). Adding Part D further restricts an already narrowed pool.</p> <p>Request: (a) Delete Part D from JV partner eligibility under Route II; retain Part C (BESS experience) as the sole experience criterion for the JV partner. (b) Alternatively, if MEDA wishes to retain a solar credential, reduce it to a token threshold (e.g., 1 completed solar work of minimum 50 kWp, any client) to confirm basic integration familiarity.</p>		<p>- One similar completed work (mentioned above in “B”) with project capacity 300 kWp and having cumulative project capacity of minimum 2329 kWh to any Govt. Organization/Semi Government department / Private Sector during last 5 years.</p> <p>OR</p> <p>- Two similar completed work (mentioned above in “B”) with project capacity 150 kWp and having cumulative project capacity of minimum 2329 kWh to any Govt. Organization/Semi Government department / Private Sector during last 5 years.</p> <p>OR</p> <p>- Three similar completed work (mentioned above in “B”) with project capacity 100 kWp and having cumulative project capacity of minimum 2329 kWh to any Govt. Organization/Semi Government department / Private Sector during last 5 years.</p>	<p>Transmission Lines, RSJ Poles, Transformer, Substation, Voltage level circuit breaker, LT Cables & Terminations, etc.) of INR 34 Crore (i.e, 80% of estimated cost) to any Govt. Organization/Semi Government department/ Private Sector during last 5 years.</p> <p>For JV Partner (other bidder) :-</p> <p>C. The bidder should be BESS manufacturer / EPC vendor having successfully installed and commissioned Solar PV Micro-Grids with BESS / Solar PV with BESS / BESS Projects works during last five years ending last day of month previous to the one in which applications are invited should be either of the following along with work completion report:-</p> <p>- One similar completed work (mentioned above in “C”) not less than 80% of battery capacity of 1100 kWh mentioned in tender documents (i.e. minimum battery capacity 880 kWh in single work order) and having cumulative battery capacity of minimum 7140 kWh to any Govt. Organization/Semi Government department / Private Sector during last 5 years.</p> <p>OR</p> <p>- Two similar completed work (mentioned above in “C”) not less than 50% of battery capacity of 1100 kWh mentioned in tender documents (i.e. two works of minimum battery capacity of 550 kWh each in two work</p>

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				<p>order) and having cumulative battery capacity of minimum 7140 kWh to any Govt. Organization/Semi Government department / Private Sector during last 5 years.</p> <p>OR</p> <p>- Three similar completed work (mentioned above in “C”) not less than 40% of battery capacity of 1100 kWh mentioned in tender documents (i.e. three works of minimum battery capacity of 440 kWh each in three work orders) and having cumulative battery capacity of minimum 7140 kWh to any Govt. Organization/Semi Government department / Private Sector during last 5 years.</p> <p>AND</p> <p>D. The Bidder should have successfully installed and commissioned Grid Connected / Off grid / Hybrid Solar PV Power Plant / works during last five years ending last day of month previous to the one in which applications are invited should be either of the following: -</p> <p>- One similar completed work (mentioned above in “B”) with project capacity 300 kWp and having cumulative project capacity of minimum 2254 kWp to any Govt. Organization/Semi Government department / Private Sector during last 5 years.</p> <p>OR</p> <p>- Two similar completed work (mentioned above in “B”) with project capacity 150 kWp</p>

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				<p>and having cumulative project capacity of minimum 2254 kWp to any Govt. Organization/Semi Government department / Private Sector during last 5 years.</p> <p>OR</p> <p>- Three similar completed work (mentioned above in “B”) with project capacity 100 kWp and having cumulative project capacity of minimum 2254 kWp to any Govt. Organization/Semi Government department / Private Sector during last 5 years.</p> <p>Tender permits Joint Venture participation (Clause “ii) Bidding by Joint venture is allowed”, Page 20)</p> <p>Experience criteria are defined to ensure: Technical capability in Solar PV systems, Capability in BESS systems & Integration of both systems in microgrid environment</p> <p>The requirement of solar PV experience for JV partner ensures: Technical compatibility, System integration capability & Risk mitigation in remote forest area projects</p> <p>Hence, Existing eligibility criteria for JV (including solar PV experience requirement) shall be as per above.</p>
13	Experience Criteria — Section-wise Proportionality of BESS & Solar PV Thresholds	Section II – Experience Eligibility	Route I For participating in tender without Joint Venture the bidder has to satisfy the following conditions:	May be read as,

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	<p>Clause : Section - II - Route I, A & B - BEES Cumulative threshold : 3,110 kWh; Solar PV single-work: 300 kWp</p> <p>The 1,100 kWh per-work benchmark is derived from Village Khadimal (Section 3). A bidder bidding only Section 1 or Section 2 - which contains no site of that size - is still benchmarked against Khadimal. We request MEDA to calibrate experience thresholds to the largest site and total BESS capacity within each specific section.</p> <p>Typographical clarification: Part B refers to a cumulative figure of "2329 kWh (kWp)" -please confirm whether this is kWh (energy capacity) or kWp (peak power). These are distinct parameters and the inconsistency must be resolved for bidders to accurately assess eligibility.</p> <p>Request: Review and calibrate BESS experience thresholds section-wise; and clarify the kWh vs. kWp discrepancy in Part B.</p>	<p>Criteria, Page 32 & 33</p>	<p>A. The bidder should be BESS manufacturer / EPC vendor having successfully installed and commissioned Solar PV Micro-Grids with BESS / Solar PV with BESS / BESS Projects works & Power Transmission Infrastructure (i.e LT Transmission Lines, RSJ Poles, Transformer, Substation, Voltage level circuit breaker, LT Cables & Terminations, etc.) during last five years ending last day of month previous to the one in which applications are invited should be either of the following along with work completion report:-</p> <ul style="list-style-type: none"> - One similar completed work (mentioned above in "A") not less than 80% of battery capacity of 1100 kWh mentioned in tender documents (i.e. minimum battery capacity 880 kWh in single work order) and having cumulative battery capacity of minimum 3110 kWh to any Govt. Organization/Semi Government department / Private Sector during last 5 years. <p>OR</p> <ul style="list-style-type: none"> - Two similar completed work (mentioned above in "A") not less than 50% of battery capacity of 1100 kWh mentioned in tender documents (i.e. two works of minimum battery capacity of 550 kWh each in two work order) and having cumulative battery capacity of minimum 3110 kWh to any Govt. Organization/Semi Government 	<p>Route I For participating in tender without Joint Venture the bidder has to satisfy the following conditions:</p> <p>A. The bidder should be BESS manufacturer / EPC vendor having successfully installed and commissioned Solar PV Micro-Grids with BESS / Solar PV with BESS / BESS Projects works & Power Transmission Infrastructure (i.e LT Transmission Lines, RSJ Poles, Transformer, Substation, Voltage level circuit breaker, LT Cables & Terminations, etc.) during last five years ending last day of month previous to the one in which applications are invited should be either of the following along with work completion report:-</p> <ul style="list-style-type: none"> - One similar completed work (mentioned above in "A") not less than 80% of battery capacity of 1100 kWh mentioned in tender documents (i.e. minimum battery capacity 880 kWh in single work order) and having cumulative battery capacity of minimum 3080 kWh to any Govt. Organization/Semi Government department / Private Sector during last 5 years. <p>OR</p> <ul style="list-style-type: none"> - Two similar completed work (mentioned above in "A") not less than 50% of battery capacity of 1100 kWh mentioned in tender documents (i.e. two works of minimum battery capacity of 550 kWh each in two work

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			<p>department / Private Sector during last 5 years.</p> <p>OR</p> <ul style="list-style-type: none"> - Three similar completed work (mentioned above in “A”) not less than 40% of battery capacity of 1100 kWh mentioned in tender documents (i.e. three works of minimum battery capacity of 440 kWh each in three work orders) and having cumulative battery capacity of minimum 3110 kWh to any Govt. Organization/Semi Government department / Private Sector during last 5 years. <p>AND</p> <p>B. The Bidder should have successfully installed and commissioned Grid Connected / Off grid / Hybrid Solar PV Power Plant / works during last five years ending last day of month previous to the one in which applications are invited should be either of the following: -</p> <ul style="list-style-type: none"> - One similar completed work (mentioned above in “B”) with project capacity 300 kWp and having cumulative project capacity of minimum 2329 kWh to any Govt. Organization/Semi Government department / Private Sector during last 5 years. <p>OR</p> <ul style="list-style-type: none"> - Two similar completed work (mentioned above in “B”) with project capacity 150 kWp and having cumulative project capacity of 	<p>order) and having cumulative battery capacity of minimum 3080 kWh to any Govt. Organization/Semi Government department / Private Sector during last 5 years.</p> <p>OR</p> <ul style="list-style-type: none"> - Three similar completed work (mentioned above in “A”) not less than 40% of battery capacity of 1100 kWh mentioned in tender documents (i.e. three works of minimum battery capacity of 440 kWh each in three work orders) and having cumulative battery capacity of minimum 3080 kWh to any Govt. Organization/Semi Government department / Private Sector during last 5 years. <p>AND</p> <p>B. The Bidder should have successfully installed and commissioned Grid Connected / Off grid / Hybrid Solar PV Power Plant / works during last five years ending last day of month previous to the one in which applications are invited should be either of the following: -</p> <ul style="list-style-type: none"> - One similar completed work (mentioned above in “B”) with project capacity 300 kWp and having cumulative project capacity of minimum 2254 kWp to any Govt. Organization/Semi Government department / Private Sector during last 5 years. <p>OR</p> <ul style="list-style-type: none"> - Two similar completed work (mentioned above in “B”) with project capacity 150 kWp and having cumulative project capacity of minimum 2254 kWp to any Govt.

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			minimum 2329 kWh to any Govt. Organization/Semi Government department / Private Sector during last 5 years. OR - Three similar completed work (mentioned above in “B”) with project capacity 100 kWp and having cumulative project capacity of minimum 2329 kWh to any Govt. Organization/Semi Government department / Private Sector during last 5 years.	Organization/Semi Government department / Private Sector during last 5 years. OR - Three similar completed work (mentioned above in “B”) with project capacity 100 kWp and having cumulative project capacity of minimum 2254 kWp to any Govt. Organization/Semi Government department / Private Sector during last 5 years.
14	<p>Technical Eligibility Criteria – Route II The main/lead bidder must have licensed Electrical Contractor having experience in installation of Grid Connected / Off grid / Hybrid Solar PV Plant, Solar Street Lighting System and Solar High mast System & Power Transmission Infrastructure (i.e LT Transmission Lines, RSJ Poles, Transformer, Substation, Voltage level circuit breaker, LT Cables & Terminations, etc.) of INR 34 Crore (i.e, 80% of estimated cost) to any Govt. Organization/Semi Government department during last 5 years.</p> <p>- We request Hon. MEDA to include experience of Private institutions in addition to Govt. Organization/Semi Government as well - Please clarify whether EPC works of KUSUM projects for Private PPA Owners will be considered as valid experience - Please clarify whether the Lead Bidder must have cumulative Experience worth 34 Crores or should it be from one project only</p>	Section II – Experience Eligibility Criteria, Page 32 & 33	Route II - For participating in tender with Joint Venture the bidder has to satisfy the following conditions	EPC works of KUSUM projects for Private PPA Owners will not be consider.

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15	<p>Experience eligibility: Since the tender mentions " The Bidder should have successfully installed and commissioned Grid Connected / Off grid / Hybrid Solar PV Power Plant / works" , we propose that this should instead be experience with micogrids - Solar + BESS microgrid experience, so be more in line with the project requirements.</p>	<p>Section II – Experience Eligibility Criteria, Page 32 & 33</p>	<p>Route I- For participating in tender without Joint Venture the bidder has to satisfy the following conditions: & Route II - For participating in tender with Joint Venture the bidder has to satisfy the following conditions</p>	<p>No change</p>
16.	<p>Joint Venture Conditions — Lead Partner minimum financial capacity: 50% of prescribed financial eligibility criteria Page 35 of the tender document specifies that the Lead Partner of a JV must independently meet at least 50% of each prescribed financial eligibility parameter (Turnover, Bid Capacity, Solvency), with the remaining 50% to be met by the JV collectively. We seek confirmation of the following interpretation: If the Lead Partner meets 50% (or more) of each applicable financial parameter, and the JV collectively (Lead + JV Partner combined) meets 100% of the prescribed financial criteria, the JV shall be deemed fully qualified on financial parameters. Further, in line with Queries 1, 2, and 3 above, we request MEDA to confirm that the applicable financial thresholds for such assessment shall be proportionate to the section(s) being bid — not the aggregate tender value — consistent with CVC guidelines and the independently bid section structure of this tender.</p>	<p>Section II – JOINT VENTURE CONDITIONS, Page No. 35</p>	<p>JOINT VENTURE CONDITIONS: JV partner should submit notarized/ MoU clearly specifying roles, responsibilities & shareholding of each partner. The JV partners shall collectively meet 100% of Technical/ Experience eligibility criteria. However, the lead partner must meet at least 50% of the required experience. -Lead Partner minimum 50% experience. -Lead Partner minimum 50% financial capacity. -Lead Partner minimum 51% shareholding. There can be a maximum of 03 (Three) partners in a JV. Lead partners of the JV shall meet 100% Financial Eligibility Conditions given in Financial Eligibility Criteria. Lead Partner / JV has to submit the Financial Documents mentioned in Financial Eligibility Criteria.</p>	<p>The tender clearly defines eligibility criteria for Joint Venture participation, including experience requirements for both Lead Partner (50%) and JV Partner (50%). These criteria are designed to ensure: -Adequate experience in Solar PV systems -Required capability in BESS systems -Proper integration of systems in micro-grid applications Accordingly, all conditions specified in the tender shall remain applicable as it is, and no modification is proposed.</p>

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	Request: Issue a written clarification in the Pre-Bid MOM confirming the above JV financial capacity interpretation, and confirm that all financial thresholds (Turnover, Bid Capacity, Solvency) apply section-wise for JV bidders as well.			
17.	Joint Venture (JV) Conditions It is requested to include the following conditions for Joint Ventures: The Lead Partner in the JV must mandatorily fulfill all technical eligibility criteria as specified in the tender, including, Experience of similar nature of work Completion of required quantity of works Other partners are not required to independently meet technical eligibility criteria but may participate in fulfilling financial criteria. Financial eligibility (Turnover, Net Worth, etc.) should be considered collectively based on the share percentage of each JV partner.	Section II – JOINT VENTURE CONDITIONS, Page No. 35	JOINT VENTURE CONDITIONS: JV partner should submit notarized/ MoU clearly specifying roles, responsibilities & shareholding of each partner. The JV partners shall collectively meet 100% of Technical/ Experience eligibility criteria. However, the lead partner must meet at least 50% of the required experience. -Lead Partner minimum 50% experience. -Lead Partner minimum 50% financial capacity. -Lead Partner minimum 51% shareholding. There can be a maximum of 03 (Three) partners in a JV. Lead partners of the JV shall meet 100% Financial Eligibility Conditions given in Financial Eligibility Criteria. Lead Partner / JV has to submit the Financial Documents mentioned in Financial Eligibility Criteria.	No change
18.	Route I (Solo Bidder) — BESS cumulative experience: 3,110 kWh. Route II (JV Partner) — BESS cumulative experience: 7,140 kWh There is a fundamental inconsistency in the BESS cumulative experience thresholds between Route I (solo bidder) and Route II (JV partner):	Section II – Experience Eligibility Criteria, Page 32 & 33	Route I- For participating in tender without Joint Venture the bidder has to satisfy the following conditions:	The tender is for complete turnkey execution, and bidders are required to quote for the entire scope of work. Work may be distributed among eligible bidders matching L1 rates, and each selected

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	<ul style="list-style-type: none"> • Route I Solo Bidder: BESS cumulative experience required = 3,110 kWh • Route II JV Partner (BESS specialist): BESS cumulative experience required = 7,140 kWh <p>The JV partner under Route II is a specialist being brought in precisely because the Lead Partner may have BESS and Grid tied capability but not enough for eligibility. Requiring the BESS specialist JV partner to demonstrate 2.3× more BESS experience than a solo bidder</p> <p>Request: Amend the BESS cumulative experience threshold for Route II JV Partner (Part C) to be the same as Route I (3,110 kWh)</p>			bidder shall execute the allocated work on turnkey basis including O&M responsibilities.
19.	<p>Experience in LT Distribution / power infrastructure — specified as RSJ Pole erection and LT cable laying</p> <p>The tender's experience criteria for power distribution / transmission infrastructure work appears to be limited to RSJ Pole erection and LT cable laying.</p> <p>Contractors with demonstrable experience in any of the following equivalent works should be deemed qualified, as all represent relevant competency in electrical power distribution and grid connectivity:</p> <ul style="list-style-type: none"> (i) HT (11kV) overhead or underground line work (iii) HT/LT substation construction and energisation (v) Solar plant grid interconnection works including LT/HT switchgear and metering panels 			

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	Request: Amend the power infrastructure experience criteria to read: 'Experience in construction / erection of LT or HT electrical distribution infrastructure, including but not limited to: RSJ Pole erection, LT/HT cable laying, distribution transformer installation, HT line works, substation construction, or rural electrification works under any Government / Semi-Government scheme.' This ensures relevant experience is recognised irrespective of the specific work type.			
20.	Solar Module Specification (DCR / Non-DCR) The tender specifies the use of ALMM-certified solar modules. However, clarity is required regarding DCR or Non-DCR modules. It is requested that either DCR or Non-DCR modules (compliant with ALMM) be permitted in the tender.	Section II – General Requirements, Clause (j), Page No. 17	Solar PV modules used in the project shall be listed in MNRE Approved List of Models and Manufacturers (ALMM) and comply with latest MNRE guidelines.	Solar PV modules to be used in the project shall mandatorily be from the MNRE Approved List of Models and Manufacturers (ALMM) and shall comply with the latest MNRE guidelines/orders issued from time to time.
21.	Additional Rates for Tribal and Hilly Areas The project site is located in a remote tribal and hilly (Melghat) region. Hence, it is requested to provide additional rates as follows: Tribal area: 10% Hilly area: 10% Total additional: 20%	----	----	By considering the Hilly & Tribale areas estimate is prepared. No change
22.	Payment Terms- Considering the high initial investment involved, it is requested that 70–80% payment be released upon delivery of materials at site, or that payment terms be eased during the initial stage.	Section II – TERMS OF PAYMENT, Page No. 49	TERMS OF PAYMENT a. Release of 80% of total project cost :- (As per availability of Funds) b. Release of 20 % of total project cost: - (As per availability of Funds)	No change
23.	O&M (7Years)- Responsibility Clarification is required regarding escalation in O&M costs over			No change

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	the 7-year period. Responsibility for damages due to theft, natural calamities, and wild animals should be clearly defined.			
24.	Battery Performance Guarantee- It is requested that battery performance guarantee conditions be aligned with OEM warranty terms, and full responsibility should not be placed solely on the contractor.	Section II – General Requirements, Clause (eeee), Page No. 26	eeee) Battery Performance Guarantee - The Lithium Ferro Phosphate (LFP) Battery System shall retain a minimum of 80% of its rated usable capacity at the end of 7 years from commissioning under normal operating conditions. In the event the battery capacity falls below this threshold, the Contractor shall replace the deficient batteries at its own cost within 30 days without any financial implication to the Employer. Battery Should have minimum Design life of 10 years or 6000 cycles whichever is earlier.	No change
25.	Government Approvals- Necessary support and facilitation from the department is requested for obtaining forest and other statutory approvals.	Section II – General Requirements, Clause (w), Page No. 19	Bidder should note that obtaining permissions from statutory bodies for execution of works, shall be entirely in Bidder’s scope of contract tender. Hence, MEDA will not be responsible for obtaining the necessary Forest Department No-Objection Certificates (NOCs) and any other statutory permissions required for construction, installation and commissioning activities within the Melghat Tiger Reserve, However, successful bidder has to obtain the same.	No change
26.	Project Duration It is requested to extend the project completion period to 300 days.	Section II – Time frame, Page No. 51	The time frame for the completion of work is 180 days from the date of issue of work order.	No change

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27.	<p>Battery OEM makes: Our proposal is to include more makes under the approved battery OEM make list International: Lishen , Gotion Indian : Amperehour</p>	<p>Section II – Battery OEM Eligibility, Authorization, Warranty and Performance Requirements , Page No. 33</p>	<p>Battery OEM Eligibility, Authorization, Warranty and Performance Requirements: - The battery manufacturer shall possess valid certifications including ISO 9001 for Quality Management System, ISO 14001 for Environmental Management System, and ISO 45001 for Occupational Health and Safety Management System. If the bidder is not the battery manufacturer, the bidder shall submit a Manufacturer Authorization Certificate (MAC) issued by the OEM.</p>	<p>The tender requires that Battery OEM must comply with technical specifications, applicable standards, certifications, and warranty requirements.</p> <p>Bidders may propose suitable OEMs; however, acceptance shall be subject to compliance with tender conditions and approval by MEDA.</p>
28.	<p>Planning and Capacity Estimation - We request the Hon. MEDA to provide KMZ files for better resolution of design - Request the Agency to allow use of EVE make cells/battery modules</p>	----	----	<p>For Planning you can use drawing & design given in the tender. For other planning work MEDA will support to the respected Bidder.</p>
29.	<p>Security Deposit (SD) and Performance Bank Guarantee (PBG) As per the tender, submission of Security Deposit and 10% PBG is required, along with a 7-year O&M responsibility. It is requested that the Security Deposit be limited to 5%, or alternatively, SD may be allowed to be merged with the PBG.</p>	<p>Section II – Security Deposit (SD), Page no. 43</p>	<p>Security Deposit (SD) The Successful Bidder(s) /Contractor shall furnish security deposit at 3% of the total projects/work/contract value within 15 days from the date of issue of Letter of Award or Contract Agreement by way of demand draft/ Bank Guarantee / Fixed Deposit Receipt (FDR) / RTGS of nationalized bank in favour of Maharashtra Energy Development Agency. Performance Bank Guarantee (PBG) 10% of the Contract Value in the form of DD / BG / Insurance Surety Bond (ISB)/ Fixed Deposit Receipt (FDR) valid for CMC period of 7 years to be submitted by the vendor on</p>	<p>No change</p>

E-Tender : Survey, Design, Fabrication, Supply, Transportation, Installation, Testing, Commissioning with Remote Monitoring System of Decentralized Solar Micro-Grid System (Off-Grid Solar PV Power Plant with Lithium Ferro Phosphate Battery Storage/BMS) at various Sixteen Villages i.e., Bhawai, Madizadap, Chunkhedi, Navalgaon, Khadimal, Kutida, Marita Sumita and Sarwarkheda in Tal. Chikhaldara and Kund, Khamda, Kinhikheda, Khokmar, Rangubeli, Dhokda and Raksha in Tal. Dharni and Chikhaldara District Amravati, State of Maharashtra with 7 years Comprehensive Maintenance Contract.

Tender No. REN/SPV/SOLAR-MICRO-GRID/26-27/01

Pre-bid meeting date :16-04-2026, 15:00 Hrs

Sr. No.	Query Raised by Bidder	Tender Clause No. & Page	Tender Clause	Amendments
			commissioning of the project and before release of last payment.	
30.	<p>Earnest Money Deposit (EMD): The Earnest Money Deposit for this project of Rs. 41,42,000/- should be paid online through respective portal. The firms are eligible for EMD exemption as per GR published on 1.12.2016 by Industry, Energy and labour department by submitting the valid documentary proof. No interest shall be payable on the amount of Earnest Money. It shall be retained by MEDA. EMD shall be returned to unsuccessful Bidders after acceptance of work order by successful Bidder and EMD of successful Bidder shall be returned after the submission of security deposit.</p>	Section II – EARNEST MONEY DEPOSIT (EMD), SECURITY DEPOSIT (SD) & FORFEITING OF EM, Page no. 42	<p>Earnest Money Deposit (EMD): The Earnest Money Deposit for this project of Rs. 41,42,000/- should be paid online through respective portal. The firms are eligible for EMD exemption as per GR published on 1.12.2016 by Industry, Energy and labour department by submitting the valid documentary proof. No interest shall be payable on the amount of Earnest Money. It shall be retained by MEDA. EMD shall be returned to unsuccessful Bidders after acceptance of work order by successful Bidder and EMD of successful Bidder shall be returned after the submission of security deposit.</p>	<p>May be read as, Earnest Money Deposit (EMD): The Earnest Money Deposit for this project of Rs. 41,42,000/- should be paid online through respective portal. No EMD exemption. EMD shall be returned to unsuccessful Bidders after acceptance of work order by successful Bidder and EMD of successful Bidder shall be returned after the submission of security deposit.</p>
31.				Contact Person for Site Visit MEDA Division General Manager- Abhijeet Hinge 9881134039
32.		Page No. 176	Appendix – IV: Site Visit Report	Site Visit Report duly certified by DGM Amravati.

NOTE: - All other terms and conditions of the tender document (REN/SPV/SOLAR-MICRO-GRID/26-27/01) remain unchanged.