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ENQUIRY FOR AMMONIA

Enq. No. MAT-RM-A-177

13/05/2026

The Fertilisers And Chemicals Travancore Ltd. (FACT) invite competitive offers against Two Part Open e-tender Enquiry through on-line bidding in CPP portal, Govt. of India (<https://eprocure.gov.in/eprocure/app>) for supply of liquid anhydrous Ammonia as per the details given below:

1.0 PRODUCT/GRADE: Liquid Anhydrous Ammonia (Fertilizer Grade), fully refrigerated at minus 33 deg. C or below, conforming to the specifications as given in Annexure-A enclosed

2.0 PARCEL SIZE AND SHIPMENT SCHEDULE:

Quantity	Arrival schedule at Kochi
Up to 8000 MT	To be delivered on or before 15th June 2026

The maximum draft available at Cochin port (i.e South Coal Berth): 9.14 meters which is as per the clause 7 of Annexure II.

If shipment is not available in requested schedule, bidders may offer the nearest available arrival laycan which shall be considered if no offer matching the requested laycan is received.

FACT retains the right to accept deviation in parcel size (subject to note given below) for the shipment at its sole discretion, in case of offers suiting our requirement is not received.

NOTE: In case of shipments of quantity above 8000 MT: The quantity that can be unloaded at a time is 8000 MT maximum due to shore tank restriction. The balance quantity, if any, from the same parcel or another vessel can be unloaded after availability of sufficient ullage. The evacuation of the tank and creating ullage will be in the scope of FACT (Buyer). The rate of evacuation of shore tank is 600 MT per day. Waiting of ship at berth / sailing out / shifting to another berth, before unloading balance quantity will be under the scope of the Seller.

In case, offered quantity is above 8000 MT, the laytime for the 2nd discharge / parcel shall cover shore tank evacuation time required @ 600 MT per day in addition to clause 6 of Annexure III – Shipment terms for CFR contracts

3.0 DUE DATES AND TIME:

Submission of Bids : 19.05.2026, 14:00 hrs. IST

Opening of Bids : 19.05.2026, 14:30 hrs. IST

4.0 VALIDITY OF BID: For a period of at least 07 days from the date of Part A of Bid opening

5.0 PRICE

Price shall be quoted as per the BOQ attached with the tender documents (Annexure-XIII). Bidders are also requested to offer credit up to 180 days. Credit period offered and the applicable rate based on the credit period shall be indicated in the BOQ.

The bidders should quote, compulsorily the demurrage rate of the vessel in the BOQ.

6.0 EVALUATION

Evaluation will be done on landed cost at Cochin Port including Insurance charges, applicable port dues, customs duty, GST etc. based on the CFR price on Cash basis and with 180 day's credit and FACT will have the option to choose the cheaper option. In case a bidder does not quote for 180 day's credit or has offered credit for a period shorter than 180 days, the same will be loaded with **interest @7.20%** per annum for the balance period up to 180 days, for evaluation. Exchange Rate for conversion of CFR price and for working out customs duty will be the SBI Bill selling rate on the date of opening of the tender. If the date of opening is a Bank holiday, the exchange rate of the previous Bank working day will be considered for evaluation.

Note: In case more than one bidder is L1, the demurrage rate quoted for the vessel shall be considered for evaluation.

7.0 FIRM PRICE AND QUANTITY:

Offer shall contain the quantity committed and firm price. Conditional Bids with clauses like "subject to availability", "Price as on date of delivery", "Subject to Management's approval" etc. are liable to be rejected.

8.0 ELIGIBILITY CRITERIA:

The Bidder shall be either:

a) Manufacturer of Ammonia, who should have:

i. Facilities to produce at least 50,000 MT Ammonia per annum.

Copy of document (such as Catalogue etc.) showing facilities and quality/analysis report showing all parameters as per FACT specifications of Ammonia, duly attested by the Manufacturer's authorized signatory shall be furnished as documentary evidence.

ii. Experience in supply of atleast one shipment of total quantity, not less than 5000 MT Ammonia on CFR basis during any one of the preceding three years as on the date of submission of offer.

Proof of supplies on CFR basis - BL and any other document if required shall be submitted.

Or

b) Traders;

Traders who have experience in supply of atleast one shipment of not less than total quantity 5000 MT of Ammonia / Benzene / Cyclohexane / Cyclohexanone / LNG / LPG / Crude Oil / Naphtha/ Furnace Oil / Petrol / Diesel / Kerosene Oil / Methanol / Caustic Soda Lye on CFR basis during any one of the preceding three years as on the date of submission of offer."

Proof of supplies on CFR basis - BL and any other document if required shall be submitted.

Traders who have not supplied Ammonia in bulk to any buyer (inside or outside India) shall also submit the following documents along with their offer:

i. Certificate issued by the Ammonia Manufacturer's Authorized signatory, confirming to back up their offer, with respect to quality and quantity.

ii. Copy of analysis report, showing all parameters as per FACT specifications, duly attested by the Authorized Signatory of the Ammonia Manufacturer.

8.1 Bidders shall furnish the Questionnaire for Bidders (Annexure – VIII and Annexure - IX), duly filled, attaching all supporting documents as required therein.

8.2 All documents required to meet Eligibility Criteria shall be uploaded along with Part A of the bid. In case of non-submission of required documents the offer is liable for rejection, without any further communication in this regard.

9.0 **PAYMENT:** Payment terms shall be as per clause 13 of Terms and Conditions of Purchase (Annexure-II)

10.0 TERMS & CONDITIONS: All other terms and conditions shall be as per Annexures I, II, and III.

11.0 EARNEST MONEY DEPOSIT: Bidder shall submit along with their bid Earnest Money Deposit (EMD) as detailed at para 2.0 of Instructions to Bidders (Annexure-I).

12.0 Bidder shall submit the bid before **14:00 hrs. IST** on the due date (ref. para 3 above), in CPP portal <https://eprocure.gov.in>. **Bids sent by e-mail, post or in any other mode the same shall not be acceptable**

13.0 The following points may be noted while submitting your offer:

- a) Bids submitted shall be complete giving all the requirements as per the enquiry. Evaluation of bids shall be made based on the details given in the bid. Post-bid clarifications on price, quantity, delivery schedule, lay time, payment terms and shipment terms are unacceptable except against any post bid clarification, only for specific request from our end. Clarifications on suo-motu basis will be summarily rejected and such action by bidders will be viewed seriously.
- b) All vessels calling at Cochin Port should have valid P&I and Classification certificates, which should be covered by International Group of P & I Clubs and classified with International Association of Classification Societies as stipulated by the Ministry of Shipping, Govt. of India. If not, necessary relaxation has to be taken by Vessel Owner from Ministry of Shipping, Govt. of India as per circular No.SR-12020/2/2011-MG dated 2 Aug'12 issued by Ministry of Shipping, well in advance of vessel's arrival, failing which permission will not be granted by Port for berthing of vessel.
- c) If payment quoted is through LC, bank charges as below will be loaded for evaluation: Current LC charges are as follows:
 - Foreign LC charges: 0.01% p.a
 - Inland LC charges: 0.16% p.a
 - Charges applied for actual number of days per annum basis.

14.0 Special Note:

- I. Any bidder from a country which shares a land border with India will be eligible to bid in this tender only if the bidder is registered with the Competent Authority as specified in Annexure I of Order No. 7/10/2021-PPD (1) dated 23.02.2023 of Ministry of Finance, Department of Expenditure, Public Procurement Division, Govt. of India. If registered with Competent Authority as above a copy of registration certificate shall be furnished along with the bid failing which the bid shall be rejected.
- II. "Bidder" (including the term "tenderer", "consultant" or "service provider" in certain contexts) means any person or firm or company, including any member of a consortium or joint venture (that is an association of several persons, or firms or companies), every artificial juridical person not falling in any of the descriptions of bidders stated hereinbefore, including any agency branch or office controlled by such person, participating in a procurement process.
- III. "Bidder from a country which shares a land border with India" for the purpose of this Order means: - a. An entity incorporated, established or registered in such a country; or b. A subsidiary of an entity incorporated, established or registered in such a country; or c. An entity substantially controlled through entities incorporated, established or registered in such a country; or d. An entity whose beneficial owner is situated in such a country; or e. An Indian (or other) agent of such an entity or f. A natural person who is a citizen of such a country; or g. A Consortium or joint venture where any member of the consortium or joint venture falls under any of the above.
- IV. The beneficial owner for the purpose of (iii) above will be as under:

- 1.0 In case of a company or Limited Liability Partnership the beneficial owner is the natural person(s), who, whether acting alone or together, or through one or more juridical person, has a controlling ownership interest or who exercises control through other means. Explanation---
 - a. "Controlling ownership interest" means ownership of or entitlement to more than twenty-five per cent of shares or capital or profits of the company;
 - b. "Control" shall include the right to appoint majority of the directors or to control the management or policy decisions including by virtue of their shareholding or management rights or shareholder's agreements or voting agreements;
 - 2.0 In case of a partnership firm, the beneficial owner is the natural person(s) who, whether acting alone or together or through one or more juridical person, has ownership of entitlement to more than fifteen percent of capital or profits of the partnership;
 - 3.0 In case of an unincorporated association or body of individuals, the beneficial owner is the natural person(s), who, whether acting alone or together, or through one or more juridical person, has ownership of or entitlement to more than fifteen percent of the property or capital or profits of such association or body of individuals;
 - 4.0 Where no natural person is identified under (1) or (2) or (3) above, the beneficial owner is the relevant natural person who holds the position of senior managing official;
 - 5.0 In case of a trust, the identification of beneficial owners(s) shall include identification of the author of the trust, the trustee, the beneficiaries with fifteen percent or more interest in the trust and any other natural person exercising ultimate effective control over the trust through a chain of control of ownership.
- V. An Agent is a person employed to do any act for another, or to represent another in dealings with third person. A person who procures and supplies finished goods from an entity from a country which shares a land border with India will, regardless of the nature of its Legal or Commercial relationship with the producer of the goods, be deemed to be an agent for the purpose of this order. However, a bidder who only procures raw material, components etc. from an entity from the country which shares a land border with India and then manufactures or converts them in to other goods will not be treated as an agent.
- VI. Notwithstanding anything contained herein above, these provisions shall not apply to bidders from those countries (even if sharing a land border with India) to which the Government of India has extended lines of credit or in which the Government of India is engaged in development projects.

Certificate to be submitted by tenderers as per Annexure XIV:

1. "I have read the clause regarding restrictions on procurement from a bidder of a country which shares a land border with India; I certify that this bidder is not from such a country or, if from such a country, has been registered with the Competent Authority. I hereby certify that this bidder fulfills all requirements in this regard and is eligible to be considered. [Where applicable, evidence of valid registration by the Competent Authority shall be attached]"
2. The bidders shall submit a certificate, along with their bid, to the effect that they fully comply with the Order F.No. 7/10/2021-PPD (1) dated 23.02.2023 and subsequent amendment, if any, issued by Ministry of Finance, Department of Expenditure, Public Procurement Division, Government of India. If such a certificate given by a bidder, whose bid is accepted, is found to be false, then this would be a ground for immediate termination and further legal action in accordance with law.

Dy. General Manager (Materials)
For FACT Ltd, Cochin.

Enclosed:

1	Annexure- A	Specification for Liquid Anhydrous ammonia
2	Annexure- I	Instructions to bidders
3	Annexure- II	Terms and Conditions for Purchase
4	Annexure- III	Shipping terms for CFR contract
5	Annexure- IV	List of Banks
6	Annexure- V	Compliance Statement
7	Annexure- VI	Proforma of Bank Guarantee in lieu of Security Deposit
8	Annexure- VII	Format for Integrity Pact
9	Annexure- VIII	Questionnaire for bidders for supply of ammonia.
10	Annexure- IX	Details of previous Supplies
11	Annexure - X	Draft Purchase Order
12	Annexure - XI	Draft LC (LC Proforma)
13	Annexure - XII	Unpriced Bid
14	Annexure - XIII	Price Bid (BOQ)
15	Annexure – XIV	Certificate

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