

PREBID QUERY RESPONSE LOT 2		
	BIDDING DOCUMENT NO: LT / C050-1U68-PB-T-8010 /1004	
	NAME OF WORK : COOLING TOWER PACKAGE FOR POLYPROPYLENE PROJECT OF M/S NUMALIGARH REFINERY LIMITED	
SL NO	QUERY	RESPONSE
1	<p>We completely meet Technical criteria and Financial criteria as stipulated in Tender. However in commercial criteria, we draw your attention requirement of commissioning of cooling mentioned on definition of Similar work (page 21). Same is reproduced for your quick reference Similar Work shall mean Design and engineering, procurement &amp; supply, construction / construction management, erection, commissioning of Mechanical (Induced) Draft Cooling Tower of any type.</p> <p>We wish to submit that we are presently executing projects where cooling tower construction is billed and completed for a value of more than 100Cr, but commissioning of cooling tower is pending. We wish to share information of present ongoing projects as in attached document Annexure-B.</p> <p>We request to consider total value of job executed by way invoice raised and payment released. Requirement of Mechanical completion / commissioning of similar works may kindly be ignored for qualification of commercial criteria. This will enable us participate in tender.</p>	Provision of BQC are self explanatory. Bidder to follow the provision of bidding documents.
2	<p>We are one of the leading manufacturers of Air-Cooled Condensers and Cooling towers, having our manufacturing facilities for manufacturing components. We have executed many projects, both in India and Globally, with more than 1000 happy customers. Our major clients include NTPC, BHEL, Samsung, Ansaldo, Alstom, Jindal, Shyam steel, Thermax, Ultratech cements, and many more.</p> <p>We would like to confirm that we are fully capable of supplying FRP cooling towers in accordance with the tender specifications. We have successfully executed several FRP cooling tower projects as well as RCC cooling tower projects globally &amp; domestically, with water flow rates in the range of 3000 to 4000 m<sup>3</sup>/hr per cell.</p> <p>However, our concern is limited to the pre-qualification criteria. We would like to highlight that our RCC cooling tower projects executed in India fall within your specified BQC range of the last 15 years. On the other hand, our FRP cooling tower projects were completed in 2009 and therefore do not fall within the stipulated BQC time frame.</p> <p>In view of the above, we kindly request you to consider our RCC cooling tower references for the purpose of meeting the pre-qualification requirements. We firmly believe that by modifying the clause to include RCC Cooling Tower experience.</p>	Bidder to follow the provision of bidding documents.