

## Section 1: Letter of Invitation

To,

- 1) A.T.Kearney Consulting (India) Private Limited, 19th Floor, Tower C, Building No. 10,DLF Cyber City, Phase-II,Gurugram, Haryana 122 002, India
- 2) BMT Consultant India Pvt Ltd, 310, Sarthik Square, Near GNFC Tower, S G Highway, Ahmedabad – Gujarat – 380054
- 3) DELOITTE TOUCHE TOHMATSU INDIA LLP, 7th Floor, Building 10, Tower B DLF Cyber City Complex DLF City Phase-II Gurgaon – 122002, Haryana India
- 4) Ernst and Young, 15th Floor, The Ruby, 29 Senapati Bapat Marg, Dadar (W), Mumbai, Maharashtra - 400028, India
- 5) KPMG Advisory Services Private limited, 2nd Floor, Block T2 (B Wing) Lodha Excelus , Apollo Mills Compound , N M Joshi Marg, Mahalaxmi, Mumbai 400011
- 6) Price Waterhouse & Co LLP, Building 10 Tower C 18th Floor DLF Cyber City Gurugram - 122002 Haryana India

**Subject:** Request for Proposal (RFP) for the Selection of Consultancy services for Ship Recycling DPR Preparation and Digital Enablement Planning

Dear Sir,

- 1) The Directorate General of Shipping (DGS), Government of India (hereinafter referred to as the “Client”), seeks to engage a Consultancy Firm for [insert name of consulting services assignment] (hereinafter referred to as the “Services”).
- 2) The Client invites online proposals, in accordance with the Terms of Reference (Section 5) of this RFP document, from the aforesaid shortlisted Consultant(s) (hereinafter referred to as the “Consultant”),identified through the REOI process.
- 3) The RFP document is available on both the Central Public Procurement Portal (CPPP) at <https://eprocure.gov.in/eprocure/app> and the official client website at <https://www.dgshipping.gov.in>.

1	RFP Ref No.	13-44/20/2022-ENGG-DGS (c.no -17970)
2	Name of Assignment	Consultancy services for Ship Recycling DPR Preparation and Digital Enablement Planning
3	Date of Publishing	07/04/2026; 10:00 AM
	Start date for receiving Queries / requests for clarification	07/04/2026; 10:00 AM
4	Last date for receiving Queries / requests for clarification	16/04/2026; 06:00 PM
	Pre-Bid meeting	16/04/2026; 11:00 AM
5	Start date of submission of Proposal	17/04/2026; 01:00 PM

6	Last date of submission of Proposal	07/05/2026; 03:00 PM
7	Mode of submission-Online	CPPP portal ( <a href="https://eprocure.gov.in/eprocure/app">https://eprocure.gov.in/eprocure/app</a> )
8	Opening of Technical Proposal date and time	08/05/2026; 03:00 PM
9	Technical presentation by the firms	To be intimated separately
10	Date for opening of financial Proposals	To be intimated later only to qualified firms
11	Authority to be contacted in case of any clarification / request for entry permission for physical visit	Name: - Shri Pravin V Kapale Designation: E & SS Email: <a href="mailto:pravin.kapale.mmd@gov.in">pravin.kapale.mmd@gov.in</a> <a href="mailto:navdeep.kharb@gov.in">navdeep.kharb@gov.in</a>

- 4) The consultant shall submit their Technical and Financial Proposals online through the CPPP portal (<https://eprocure.gov.in/eprocure/app> ) on or before specified date and time. Submissions must be digitally signed by the Consultant's authorized signatory and include complete and legible scanned copies of the original documents duly initialled by the consultant Authorized Representative.
- 5) The RFP includes the following documents:

Section 1 – Request for Proposals Letter

Section 2 - Instructions to Consultants and Data Sheet

Section 3 – Data Sheet

Section 4 – Proposal Evaluation Criteria

Section 5 – Terms of Reference

Section 6 – Proposal Submission Forms

Section 7 – General Conditions of Contract

Section 8 – Special Condition of Contract

Section 9 –Annexures