



**IndianOil**

**इंडियन ऑयल कॉर्पोरेशन लिमिटेड**

**( व्यापार विकास ) नई दिल्ली**

**INDIAN OIL CORPORATION LIMITED**

**(Business Development) New Delhi**

**TENDER NO.: BD/CONT/26-27/041**

**NOTICE INVITING TENDER (NIT)**

Issued by

**INDIAN OIL CORPORATION LIMITED**

**(Business Development – Contracts Cell)**

**10<sup>th</sup> Floor, NBCC Complex, Block-2**

**East Kidwai Nagar, New Delhi-110023**

**P&BD, Indian Oil Corporation Ltd.,**

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*IndianOil is steadfast in its commitment to a sustainable future. As part of our journey towards achieving Net Zero operational emissions by 2046, we continue to integrate clean energy solutions and low-carbon initiatives across our value chain. Together, we strive to build a greener and more resilient tomorrow.*

**INDIAN OIL CORPORATION LIMITED**  
(PLANNING & BUSINESS DEVELOPMENT DIVISION)

**NOTICE INVITING TENDER (E-Tender)**

1.	Tender No.	<b>BD/CONT/26-27/041</b>	
2a.	Type of Bid (Domestic / Global)	DOMESTIC BIDDING Under Two Bid System	
2b.	Type of contract	<b>Works Contract</b>	
2c.	Nature of job	<b>Critical (No relaxation on ATO (Annual Turn Over) and Similar nature Experience criteria)</b>	
3.	Name of the Job	<b>3 LPE COATED CARBON STEEL PIPELINE LAYING AND ASSOCIATED WORKS IN GROUP-A: Jehanabad GA GROUP-B: Salem GA GROUP-C: Madurai GA.</b>	
4.	Time Schedule / Duration of Contract	<b>Time of completion for the entire works shall be as follows :</b>	
		<b>GROUP-A: Jehanabad GA</b>	<b>12 Months from the date of issuance of specific notice. Specific Notice shall be issued within 03 months from date of Letter of Acceptance/Work Order</b>
		<b>GROUP-B: Salem GA</b>	<b>9 Months from the date of issuance of specific notice. Specific Notice shall be issued within 03 months from date of Letter of Acceptance/Work Order</b>
		<b>GROUP-C: Madurai GA</b>	<b>6 Months from the date of issuance of specific notice. Specific Notice shall be issued within 03 months from date of Letter of Acceptance/Work Order</b>
5.	Tender download schedule	<b>As per e-Tender Portal.</b> Tender documents can be downloaded free of charge from the website <a href="http://www.ioclenders.nic.in">www.ioclenders.nic.in</a> during the above period.	
6.	Pre-Bid Meeting	<b>As per e-Tender Portal.</b>  The bidders to note that Pre bid meeting will be held (as per scheduled date and time mentioned in NIT or corrigendum, if any) in physically / through teleconference / digital platform. Interested bidders intending to participate in the Pre-bid meeting are requested to confirm their participation to IOCL at least two working days prior to the scheduled date of meeting. Such intimation regarding confirmation of joining in the pre-bid meeting shall necessarily be communicated to the e-mail address(s) given in NIT. The details of Web link(in case of digital platform) or teleconference or physical meeting for joining the Pre-bid meeting will be shared to those confirming participation in the pre-bid meeting as per stipulated date and time.	
7.	Bid Submission Start Date & Time	<b>As per e-Tender Portal.</b>	

8.	Last date of submission of tender	<b>As per e-Tender Portal.</b>												
9.	Techno-Commercial Tender opening date	Tender (Techno-commercial) shall be opened on the date mentioned as <b>per e-Tender Portal</b> . or at a later date/time convenient thereafter. Date and time of Priced Bid opening will be communicated only to techno-commercially acceptable bidders.												
10.	Earnest Money Deposit (EMD) / Bid Security Declaration (BSD)	<p><b>In case Bidder is participating for Multiple Groups, the bidder must submit the cumulative EMD amount for the respective Groups participated.</b></p> <p><b>The Group wise EMD amount as follows:</b></p> <table border="1" data-bbox="548 604 1357 888"> <thead> <tr> <th data-bbox="548 604 837 762">Group (GA)</th> <th data-bbox="837 604 1032 762">Total Length (m)</th> <th data-bbox="1032 604 1357 762">EMD (Rs.) for each participating Group</th> </tr> </thead> <tbody> <tr> <td data-bbox="548 762 837 804">Jehanabad (A)</td> <td data-bbox="837 762 1032 804">34300</td> <td data-bbox="1032 762 1357 804"><b>2,63,000.00</b></td> </tr> <tr> <td data-bbox="548 804 837 846">Salem (B)</td> <td data-bbox="837 804 1032 846">32300</td> <td data-bbox="1032 804 1357 846"><b>3,18,000.00</b></td> </tr> <tr> <td data-bbox="548 846 837 888">Madurai (C)</td> <td data-bbox="837 846 1032 888">6050</td> <td data-bbox="1032 846 1357 888"><b>1,31,000.00</b></td> </tr> </tbody> </table> <p>(i)EMD amount up to Rs. 1 Lakh: EMD to be submitted through online payment at IOCL e-tender portal along with the offer. EMD payment through Demand Draft, Bankers Cheque and Swift Transfer shall not be accepted.</p> <p>(ii)EMD amount more than Rs. 1 Lakh: EMD can be submitted through online payment at IOCL e-tender portal along with the offer or through Bank Guarantee (BG) or Insurance Surety Bond (ISB). Validity of BG / ISB in lieu of EMD shall be at least 3 months beyond bid validity.</p> <p>For BG/ ISB, kindly refer to the provision given in ITB (Instructions To Bidders) document.</p> <p><b>NOTE:</b> EMD in the form of Demand Draft / Banker's cheque, Swift Transfer will be accepted only from foreign bidders. However, Startups (recognized by Department of Industrial Policy &amp; Promotion (DIPP) or Department of Promotion of Industry and Internal Trade (DPIIT), Ministry of Commerce &amp; Industry, Govt of India), Government organizations, Central/State PSUs and JV / subsidiary companies of IOCL are exempted from submission of EMD.</p> <p>As it is Works Contract, EMD exemption is not applicable to MSE Bidders. MSE bidder has also to submit EMD.</p> <p>Bidder claiming such exemption need to submit necessary documentary proof of their eligibility along with their techno-commercial bid. The certificate must be valid on the bid submission date. In absence of same their offer is liable for rejection. Suo motto submission of certificate after the due date of bid submission will not be considered for EMD exemption. Wherever</p>	Group (GA)	Total Length (m)	EMD (Rs.) for each participating Group	Jehanabad (A)	34300	<b>2,63,000.00</b>	Salem (B)	32300	<b>3,18,000.00</b>	Madurai (C)	6050	<b>1,31,000.00</b>
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		<p>applicable, scanned copy of EMD Instrument (i.e. B.G / ISB / Start Up certificate, Udyam Registration certificate) must be uploaded along with offer &amp; the bidder should also ensure that the original BG in physical form duly enclosed in a sealed envelope super-scribed with “Offline EMD”, Bidder’s Name, Tender No., bid submission end date &amp; time, is received at the office of tender issuing authority as per following schedule:</p> <p>a) <del>Single Bid Tenders: Before due date and time of opening of bids</del>  b) Two Bid Tenders: Within 7 working days from the date of opening of technical bids.</p> <p>The above mentioned timeline shall also be applicable for Physical EMD instruments as applicable in case of Foreign Bidders.</p> <p>Offers received without EMD as per tender requirement shall be liable for rejection.</p>								
<b>11.</b>	<b>Pre-qualification Criteria (PQC):</b>	The intending tenderers shall have to furnish proof of their prequalification and experience along with the Part-I (Techno-commercial bid).								
	<b>Acceptability of Credentials</b>	<b>The credentials against PQC of the bidding entity along with the entity provisioned in point no. 1, 2 and 7 of Table in ITB Clause no. 2.25 will be considered.</b>								
11.1	<b>Annual Turnover (ATO)</b>	<p>Minimum ATO as indicated below during any of the three preceding financial years from the date of NIT publication.</p> <p>In case, original bid closing date is up to 6 months from the current financial year, and, in case audited financial results of the immediate three preceding financial years are not available, bidders have an option to submit the audited financial results of the three years immediately prior to preceding financial year. Wherever the closing date of the bid is after 6 months from the current financial year, bidders have to submit the audited financial results for the immediate three preceding financial years.</p> <table border="1" data-bbox="548 1228 1240 1461"> <thead> <tr> <th>Group (GA)</th> <th>ATO (Rs.)</th> </tr> </thead> <tbody> <tr> <td>Jehanabad (A)</td> <td><b>629.80 Lac</b></td> </tr> <tr> <td>Salem (B)</td> <td><b>762.37 Lac</b></td> </tr> <tr> <td>Madurai (C)</td> <td><b>313.60 Lac</b></td> </tr> </tbody> </table> <p><b>In case Bidder is participating for Multiple Groups, the requisite ATO criteria for the Bidder is the sum of ATO criteria mentioned under respective Group.</b></p>	Group (GA)	ATO (Rs.)	Jehanabad (A)	<b>629.80 Lac</b>	Salem (B)	<b>762.37 Lac</b>	Madurai (C)	<b>313.60 Lac</b>
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11.2	Work completed / executed (*) by the bidder, as main contractor, or as sub-contractor, during last <b>SEVEN</b> years	<p>Bidder to submit Proof of completed / executed (*) works as per details given below Either for One Similar Work, or Two Similar Work or Three Similar works as per Bidders’ suitability.</p> <p><b>In case Bidder is participating for Multiple Groups the requisite PQC criteria for the Bidder is the sum of PQC criteria mentioned under same head of respective Group.</b></p>								

	ending last day of month previous to the original date of bid submission end date.	<table border="1"> <thead> <tr> <th>Group (GA)</th> <th>One similar completed / executed (*) works (Rs.)</th> <th>Two similar completed / executed (*) works (Rs.)</th> <th>Three similar completed / executed (*) works (Rs.)</th> </tr> </thead> <tbody> <tr> <td>Jehanabad (A)</td> <td>524.84 Lac</td> <td>419.87 Lac</td> <td>314.90 Lac</td> </tr> <tr> <td>Salem (B)</td> <td>635.31 Lac</td> <td>508.25 Lac</td> <td>381.19 Lac</td> </tr> <tr> <td>Madurai (C)</td> <td>261.34 Lac</td> <td>209.07 Lac</td> <td>156.80 Lac</td> </tr> </tbody> </table> <p>CA certificate certifying the executed value of works shall be submitted along with UDIN no for works executed as a subcontractor.</p> <p>(The above value of completed works is <b>inclusive</b> of service tax/GST). Note: In case of extended bid submission date, original bid submission date shall be considered.</p> <p>(*) executed work is defined as completion of all the Pipelines Laying Activity i.e., work involving Installation &amp; Mechanical Completion including hydrotesting of buried Hydrocarbon Steel Pipeline.</p>	Group (GA)	One similar completed / executed (*) works (Rs.)	Two similar completed / executed (*) works (Rs.)	Three similar completed / executed (*) works (Rs.)	Jehanabad (A)	524.84 Lac	419.87 Lac	314.90 Lac	Salem (B)	635.31 Lac	508.25 Lac	381.19 Lac	Madurai (C)	261.34 Lac	209.07 Lac	156.80 Lac						
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11.3	Similar nature works shall be defined as	<b>Completion of all the Pipelines Laying Activity for “Installation &amp; Mechanical Completion including hydrotesting of buried Hydrocarbon Steel Pipeline”.</b>																						
11.4	Whether the Tendered Job is a ARC / AMC [If ARC / AMC job then the work experience value submitted by the bidder shall be annualised]	No																						
12.	Additional Technical PQC (Pre Qualification Criteria)	<p>The Bidder on its own, should have successfully Completed/ Executed (*) similar work, as defined below, as a Main Contractor or Sub-contractor, during any of the last Seven Years ending on the last day of the month, immediately previous to the month in which Original date of bid submission end date falls, shall only be taken into consideration. Even in case the date of bid submission is extended, the date originally considered as reference date for the experience criteria, shall remain unchanged.</p> <table border="1"> <thead> <tr> <th rowspan="2">Group</th> <th rowspan="2">GA Name</th> <th colspan="2">Single similar Completed/ Executed (*) Steel Pipeline laying contract of minimum Length and minimum diameter of pipeline shall be as under:</th> </tr> <tr> <th>Minimum Size (Dia.) (NB in inch)</th> <th>Minimum Length (in km)</th> </tr> </thead> <tbody> <tr> <td>A</td> <td>Jehanabad</td> <td>4 inch</td> <td>17.15</td> </tr> <tr> <td>B</td> <td>Salem</td> <td>4 inch</td> <td>16.15</td> </tr> <tr> <td>C</td> <td>Madurai</td> <td>4 inch</td> <td>3.025</td> </tr> <tr> <td colspan="2">For multiple groups (more than 1 group)</td> <td>Highest of the dia. of quoted groups</td> <td>Sum of the Minimum length</td> </tr> </tbody> </table>	Group	GA Name	Single similar Completed/ Executed (*) Steel Pipeline laying contract of minimum Length and minimum diameter of pipeline shall be as under:		Minimum Size (Dia.) (NB in inch)	Minimum Length (in km)	A	Jehanabad	4 inch	17.15	B	Salem	4 inch	16.15	C	Madurai	4 inch	3.025	For multiple groups (more than 1 group)		Highest of the dia. of quoted groups	Sum of the Minimum length
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		<p><b>The similar work mentioned above is defined as completion of all the Pipelines Laying Activity for “Installation &amp; Mechanical Completion including hydrotesting of buried Hydrocarbon Steel Pipeline”.</b></p> <p><b>(*) Executed work is defined as completion of all the Pipelines Laying Activity i.e., work involving Installation &amp; Mechanical Completion including hydrotesting of buried Hydrocarbon Steel Pipeline.</b></p> <p>For work done as an Sub-contractor, bidder has to submit a certificate from the end User/ Owner/<b>Main Contractor</b>/ Consultant to the owner, engaged as EIC (Engineer-in-charge), for the execution of said Contractor works along with bid.</p> <p>With regard to sub-contracted work order, the bidder has to submit a certificate from the end user / owner / consultant of the owner acting as EIC stating that sub-contracting have been approved/ permitted.</p> <p>In case when an approved sub-contractor and main contractor both participate in the same tender on the strength of the same work/ job, orders submitted by both the vendors shall be considered for evaluation against PQC.</p>	
13.	Mode of Submission	Offer must be uploaded on e-tender website <a href="https://iocletenders.nic.in">https://iocletenders.nic.in</a> before the last date & time of submission of tender. Offer submitted using any other mode will not be accepted.	
14.	Other requirements	<ol style="list-style-type: none"> <li>1. PF Code Allotment letter/PF registration.</li> <li>2. Independent ESI Code or undertaking for Independent ESI code in the Format given as Annexure to ITB.</li> <li>3. Proof of Authority in favour of person authorized to submit the bid.</li> <li>4. Copy of PAN card and GSTIN.</li> <li>5. Certificate of Incorporation / Partnership deed/ Proprietor ship affidavit/ Societies Registration Certificate.</li> <li>6. FORM FOR SUBMISSION OF OFFER.</li> <li>7. Annexures to ITB.</li> </ol>	
15.	Tender Inviting Authority	<p><b>General Manager (M&amp;C),</b>  <b>BD Contract Cell</b>  <b>Indian Oil Corporation Limited, New Delhi- 110023</b>  <b>E-mail: <a href="mailto:somesh@indianoil.in">somesh@indianoil.in</a></b>  <b><a href="mailto:mayank_dotania@indianoil.in">mayank_dotania@indianoil.in</a></b>  <b>Ph: +91 11 24347598</b>  <b>Ph: +91 11 24347444</b></p>	
16.	<b>Integrity Pact Agreement</b>	<p>Applicable</p> <p>Bidder to execute Integrity Pact Programme as per format available in the tender document. For Further clarification on Integrity Pact Programme bidder may refer for details at our website address: <a href="https://iocl.com/integrity-pact">https://iocl.com/integrity-pact</a></p>	
17.	<b>Reverse Auction</b>	<b>Not Applicable</b>	

18.	Public Procurement (Preference to Make in India), 2017 and amendments thereof (PPPMII)	Applicable. For details, please refer Instructions to Bidders (ITB).
19.	Purchase Preference to Micro and Small Enterprises (MSEs) Bidders (PPP2012)	Not Applicable for works contract
20.	Evaluation Criteria	<p>Including GST - Based on the minimum financial outgo to IOCL, the contracts shall be awarded to only 01(one) L1 bidder for the entire job under each Group. There are 3 Groups in this tender.</p> <p>Following methodology shall be followed:</p> <ol style="list-style-type: none"> <li>1) Bidders may quote rates in individual groups namely, Group-A, B, C in which they intent to participate.</li> <li>2) Bidders shall be required to quote as the same bidding entity in all the groups, wherever they are participating. The bidder participating as a multiple bidding entity in different group of the same tender shall be rejected.</li> <li>3) Price bids shall be opened for techno-commercially qualified bidders for individual groups. Qualified bidders, quoting lowest price in each of the groups will be declared as L-1, L-2, L-3 and so on, in increasing order of their quoted price. Even if the bidder has quoted in multiple groups, where he is individually qualifying, his bids shall be opened for all such groups, whether or not he is qualifying for multiple groups in combination.</li> <li>4) Price bid evaluation shall be done on overall landed cost basis. A cost-matrix will be prepared based along with Price Comparative Statement (PCS) on techno-commercially eligibility of vendors i.e. identification of bidders as L-1, L-2 etc. in the following manner: <ol style="list-style-type: none"> <li>1. If a bidder is L-1 in only one group, it will be considered for being awarded the said cluster.</li> <li>2. If it is observed that a bidder is L-1 for more than one group for which the bidder is also techno-commercially eligible when taken together, those groups will be considered for being awarded to the bidder. For example, if a bidder is L-1 in two groups and is techno-commercially qualified for these two groups taken together, these two groups will be considered for being awarded to the bidder.</li> <li>3. If a bidder is L-1 in multiple groups but is not meeting the pre-qualification criteria for such combination of groups taken together, or, cannot be awarded all such groups due to</li> </ol> </li> </ol>

		<p>restrictions as per tender conditions; L-2 (or even L-3) shall become deemed L-1 for such groups. The bidders to be considered for award of such groups will be decided based on least cost combination to IOCL from within such multiple groups. A detailed matrix considering the L-1/ deemed L-1 bidders (where L-1 becomes ineligible) for all groups shall be prepared to arrive at the least cost.</p> <p>In consonance with above, while placing orders, for offer(s) on the least cost option from multiple groups, the work of any group may be awarded to L-1/ deemed L-1 bidder in the group.</p>
21.	Security Deposit	<b>Applicable (Please refer ITB for details)</b>
22.	Mobilization Advance	<b>Not Applicable</b>
23.	Consortium bidding	<b>Not Allowed</b>
24.	Splitability of Job	No. The subject work is indivisible which means it shall be awarded to single successful bidder.

**All other terms and conditions shall be as per following documents, which put together form “Tender Document”. In case of any conflict, the relevant text given in the document appearing in higher position shall prevail upon the text given in the document at lower position in following list:**

1. Agreed variation / deviation (if any)
2. Corrigendum / Addendum (if any)
3. NIT.pdf (Notice Inviting Tender)
4. Special Instructions To Tenderers (SIT) - Technical
5. Special Conditions of Contract (SCC) – Technical
6. Special Conditions of Contract (SCC) – Commercial
7. Technical Specifications
8. Instructions to Bidders (ITB)
9. Annexures to ITB
10. BoQ.xls (Price bid)
11. GCC.pdf (General Conditions of Contract)
12. PPE Matrix.pdf
13. Special\_Instructions\_to\_the\_Bidders.pdf
14. Tender-Acceptance-Format
15. FAQs-IOCL-Online-EMD
16. Other attachments (if any).

General Manager (M&C)  
Indian Oil Corporation Ltd.,  
BD Contract Cell